

cut MSK pain in aggressive dogs

BSAVA SCOTTISH Congress



BSAVA

7-8 September 2019 SEC, Glasgow



BSAVA SCOTTISH CONGRESS 2019 EXHIBITOR STAND BOOKING FORM

After a successful year in Glasgow in 2018 we are delighted to return back to the SEC in 2019.

All stand bookings are processed on a first-come, first-served basis.

Book now to be part of the Scottish Congress and interact with 300 delegates attending for first-class CPD and a small animal focussed exhibition

REASONS TO ATTEND

- The largest gathering of small animal veterinary professionals in Scotland
- 2 days to gather new leads and showcase products face to face
- Delegate catering in exhibition close to the lecture halls
- Accessible venue
- Excellent social opportunities in a friendly atmosphere

Standard Package includes:

£900.00 + VAT

- 3m x 2m Table Top Exhibition Space
- 1 x Table (approx. 1.8m with table cloth)
- 2 x Chairs
- 2 x complimentary hot lunches on Saturday and Sunday
- Listing on www.bsavacongress.com and in the programme

Power is not included in the packages and is available upon request

£110.00 + VAT

Multiple stand price, and charity rates are available subject to approval by the organising committee. Please email exhibition@bsava.com for details.

PetSavers Gala Dinner tickets

£35.00 inc. VAT a ticket

Crowne Plaza Glasgow, 19:30–01:00 Saturday 7 September

After a busy day in the exhibition unwind with us at the legendary gala dinner and enjoy a night of exquisite food, entertainment and Ceilidh.

Sponsorship Opportunities

Sponsorship of lectures plus various other items including those listed will be available to exhibiting companies only. Sponsorship opportunities are allocated on a first-come, first-served basis. Benefits of sponsorship:

- Company logo appears in the delegate programme alongside your sponsored item(s)
- If you sponsor a lecture your company name is included in the programme, course notes and on slides at the beginning and end of the session.

Type	Item	2019 Cost (not inc. VAT)
Catering	Whole Congress: Early Bird Tea/Coffee (Prior to Lectures starting) <ul style="list-style-type: none">■ Branding on menus■ Delegates can see catering staff wearing your T-shirts	£100.00
Catering	Whole Congress: Tea & Coffee Breaks <ul style="list-style-type: none">■ Branding on menus■ Delegates can see catering staff wearing your T-shirts	£250.00
Catering	Whole Congress: Lunches <ul style="list-style-type: none">■ Branding on menus■ Delegates can see catering staff wearing your T-shirts	£1,000.00
Lecture Sponsorship	Sponsorship of a lecture, slides and leaflet drop	£250.00
Publication Advert	Congress Programme: Outside Back Cover (print volume and online 350)	£150.00
Publication Advert	Proceedings: Outside Back Cover (print volume 350 and online)	£150.00
Publication Advert	Proceedings: Inside front cover (print volume 350 and online)	£150.00
Social	Saturday: Gala Dinner Package <ul style="list-style-type: none">■ Logo on tickets■ Logo on adverts■ Logo on menus■ Space for branded displays■ Table signs■ Table drops■ Space for branded decorations	£2,000.00
Social	Saturday: "Ghost" Raffle Prize Or you're welcome to donate your own raffle prize	£25.00 per prize

Booking Details

Please complete and return to exhibition@bsava.com

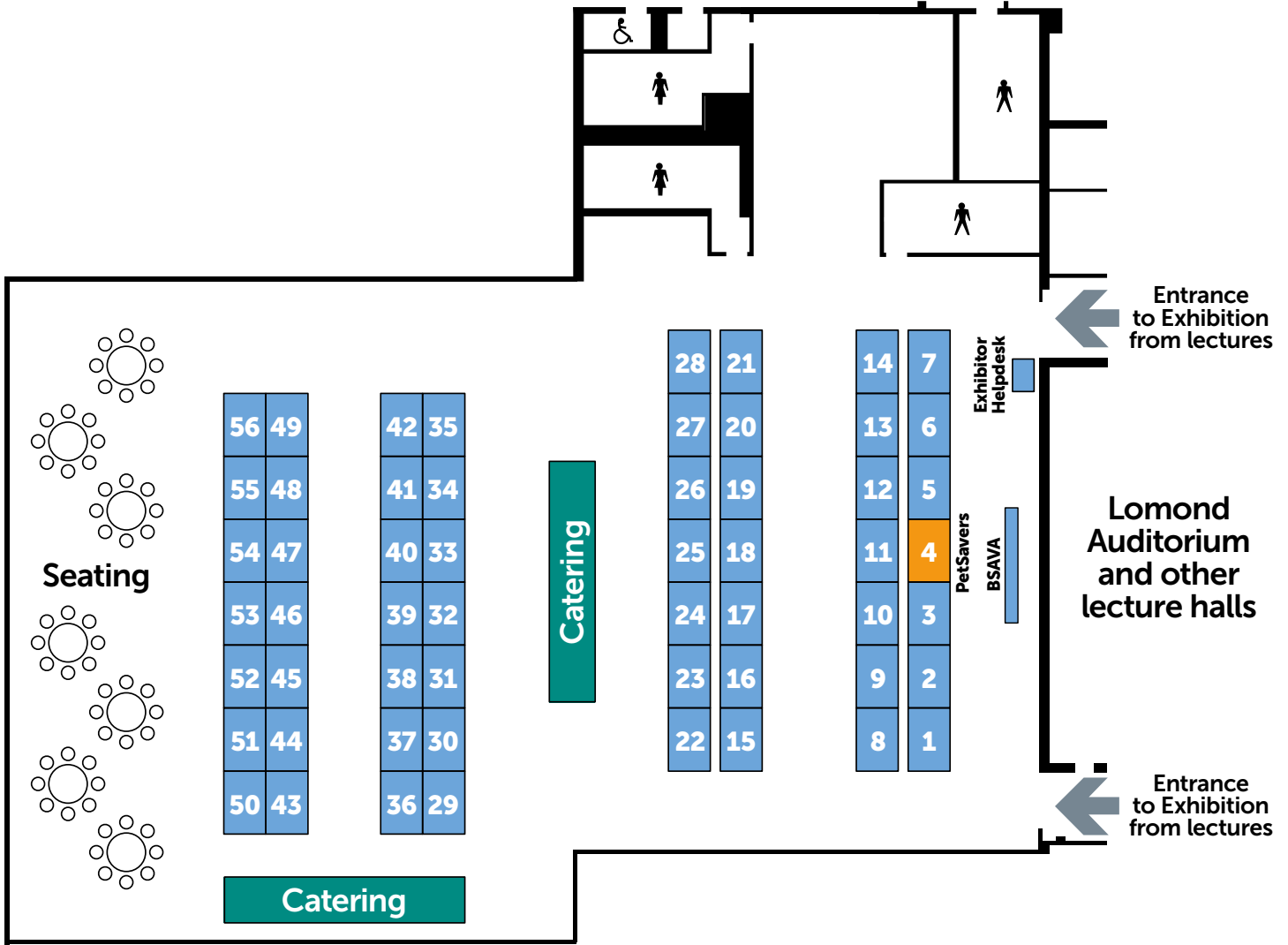
EXHIBITOR OR COMPANY NAME		The name provided here will also be used for all printed items unless stated otherwise																								
TRADING NAME <i>(if different from the above)</i>		For purposes of finance																								
REGISTERED ADDRESS																										
INVOICE ADDRESS AND CONTACT <i>(if different from Registered Address)</i>																										
COMPANY NO <i>(where applicable)</i>	VAT NO <i>(where applicable)</i>																									
FINANCE CONTACT NAME																										
FINANCE CONTACT EMAIL																										
FINANCE CONTACT TELEPHONE																										
PURCHASE ORDER NUMBER <i>(If not required please initial this box)</i>																										
MAIN CONTACT NAME <i>(Please note all correspondence will be sent to the Main Contact)</i>		All correspondence will be sent to the main contact																								
JOB TITLE																										
DIRECT TELEPHONE																										
DIRECT EMAIL																										
SECOND CONTACT NAME																										
JOB TITLE																										
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The following information will appear in your exhibitor listing on the Congress website and in the Exhibition Guide																										
<table style="width: 100%; border: none;"> <tr> <td style="width: 20%;">COMPANY TYPE</td> <td><input type="checkbox"/> Association/Charity</td> <td><input type="checkbox"/> Consumables</td> <td><input type="checkbox"/> Diagnostic Services</td> <td><input type="checkbox"/> Education</td> <td><input type="checkbox"/> Finance/Insurance</td> </tr> <tr> <td></td> <td><input type="checkbox"/> Joint Venture Partnership</td> <td><input type="checkbox"/> Manufacturer</td> <td><input type="checkbox"/> Orthopaedics</td> <td><input type="checkbox"/> Pet Food</td> <td><input type="checkbox"/> Pharmaceuticals</td> </tr> <tr> <td></td> <td><input type="checkbox"/> Professional Services</td> <td><input type="checkbox"/> Publisher</td> <td><input type="checkbox"/> Recruitment</td> <td><input type="checkbox"/> Referral Center</td> <td><input type="checkbox"/> Software/IT Services</td> </tr> <tr> <td></td> <td><input type="checkbox"/> Veterinary Equipment – Imaging</td> <td><input type="checkbox"/> Veterinary Equipment – Other</td> <td><input type="checkbox"/> Wholesaler</td> <td><input type="checkbox"/> Other</td> <td></td> </tr> </table>			COMPANY TYPE	<input type="checkbox"/> Association/Charity	<input type="checkbox"/> Consumables	<input type="checkbox"/> Diagnostic Services	<input type="checkbox"/> Education	<input type="checkbox"/> Finance/Insurance		<input type="checkbox"/> Joint Venture Partnership	<input type="checkbox"/> Manufacturer	<input type="checkbox"/> Orthopaedics	<input type="checkbox"/> Pet Food	<input type="checkbox"/> Pharmaceuticals		<input type="checkbox"/> Professional Services	<input type="checkbox"/> Publisher	<input type="checkbox"/> Recruitment	<input type="checkbox"/> Referral Center	<input type="checkbox"/> Software/IT Services		<input type="checkbox"/> Veterinary Equipment – Imaging	<input type="checkbox"/> Veterinary Equipment – Other	<input type="checkbox"/> Wholesaler	<input type="checkbox"/> Other	
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COMPANY WEBSITE																										
COMPANY DESCRIPTION <i>(A total of 20 words max)</i>																										
<i>In the Company Descriptions phrases such as "World leaders", "Best in field", "UK's number 1", "UK leader" etc. will not be included, and you will be asked to revise your text. Please avoid using websites within the description.</i>																										

STAND DETAILS <i>Please state your first three stand preferred location. Depending on other applications received, this may result in you not getting your first choice as stands are allocated on first come first served basis (floorplan page)</i>		
1ST CHOICE:	2ND CHOICE:	3RD CHOICE:
PLEASE BOOK THE STAND ELECTRIC AT £110.00+VAT <i>(please tick if required)</i>		
GALA DINNER (£35 inc. VAT a ticket). I would like to add [...] gala dinner ticket(s) to my booking		
SPONSORSHIP ITEMS which I am interested in:		

We are duly authorised to make this booking on behalf of the Exhibitor named above and confirm that we have read, understood and agreed to be bound by the terms and conditions outlined in this order form. In addition, we confirm that we will have Public and Employers Liability Insurance in place at the time of the Exhibition. The BSAVA reserves the right to refuse any application.

PRINT NAME	JOB ROLE
SIGNATURE	DATE

Exhibition Floorplan



Stands will be allocated on a first come first served basis and processed in strict time/date order. Therefore, it is advised that you apply as soon as possible to get the stand(s) required.

Exhibition Opening Times

Friday 6 September	Build Up & Exhibitor Registration	14:00–18:00
Saturday 7 September	Exhibition Open	10:00–16:30
Sunday 8 September	Exhibition Open	10:00–15:30
	Break Down	15:35–18:00~

Lecture programme will run during Exhibition opening hours.

All stands must be fully installed by 18:00 on Friday 6 September

~ No stands should be dismantled until Delegates are clear of the Exhibition and approval has been given by the Organiser. All stands must be dismantled by 18:00 on Sunday 8 September

Exhibitors' Code of Conduct

Payment of Space

All prices quoted exclude VAT. The stand cost must be settled in full no later than 26 July 2019. If the Customer fails to make payment due to BSAVA under the Contract by the due date, then the Customer shall pay interest on the overdue amount as detailed in the Terms of Contract Section 5.

Good Exhibition Practice and Consideration for Fellow Exhibitors

The Exhibition is open for two days for all Exhibitors. BSAVA recognise that this is intensive and hard work for Exhibitors. BSAVA would ask that when planning demonstrations or attractions on your stand you give consideration to other Exhibitors, especially those in close proximity to your stand. BSAVA reserves the right to ask any Exhibitor, behaving in what the Organisers consider an inconsiderate manner, to leave the Exhibition.

Stand Sharing

Only the company contracted for the stand may advertise from within it. Stand sharing with another external company is not allowed.

Manning Stands whilst the Exhibition is Open

The Exhibition opening times are clearly laid out in the booking form and manual. Stands are required to be manned at all times whilst the Exhibition is open to delegates.

Leafletting

Whilst we appreciate the commercial need to distribute promotional material, the ONLY channel for this is from the Exhibitor's stand itself and in the delegate's bag. Any person leafletting away from the stand will be asked to leave.

Exhibitors Access Badges

Please ensure that these are used for bona fide company members only, as checks will be made. If someone is found using the badges fraudulently, the person will be asked to leave the Congress and action will be taken against the company concerned.

Live Animals

Live animals are expressly banned by the BSAVA at this event, with the exception of personal assistance dogs. The BSAVA would request advance notice of this. BSAVA would actively discourage any Exhibitor from undertaking any activities that could be misinterpreted as exploitation of animals for commercial reasons.

Position Statements

BSAVA have a number of statements which clearly set out the BSAVA's position on a number of issues. These statements have been carefully researched by our Scientific Committee and represent the views of the Association. Promotion of any product, service or distributor which, in the opinion of the Scottish Congress Committee, runs contrary to the fact or spirit of these policy statements will not be permitted in the scientific programme, the Exhibition or any associated literature. We would specifically draw attention to **Statement on the Use of Electronic Collars**. Promotion, distribution or sale of any device which can deliver an electric shock to an animal, at Congress is prohibited. The full list of BSAVA position statements can be found at www.bsava.com.



TERMS AND CONDITIONS

1. DEFINITIONS

In these Terms of Contract the term 'Exhibitor' means any person, firm or company who has made application for and who has been granted space in the Exhibition. The term 'Exhibition' means the event detailed on the Contract to Exhibit. The term 'Organiser' means British Small Animal Veterinary Association or its lawful assigns.

2. ALLOTMENT OF SPACE

When the space has been offered which will be specified in the Contract to Exhibit, each Exhibitor is required to give a formal acceptance of the area allotted by signing the Contract to Exhibit unless otherwise agreed in writing between the parties.

3. EXHIBITS

Exhibitors may not display or exhibit any products or services prohibited by BSAVA's Exhibitors' Code of Conduct or policy statements (see BSAVA Congress website).

4. CANCELLATION OF SPACE

1. In the event that an Exhibitor either wishes to cancel the space booked after acceptance by the Organisers or fails to meet any of the payment obligations (whether as to the amounts or dates of payment) detailed on the Contract to Exhibit then the Organisers reserve the right (but without being obliged to do so and without prejudice to any other right or remedy available to the Organisers) to apply the following cancellation charges and to reallocate such space:

Cancellation occurring:

- a. 50% of stand charge if written notice of cancellation is received from 17th April 2019 to 30th June 2019
 - b. 75% of stand charge if written notice of cancellation is received from 1st July 2019 to 31st July 2019
 - c. 100% of stand charge if written notice of cancellation is received from 1st August 2019 to 8th September 2019
2. If the Exhibitor wishes to cancel then written notice of such wish must be forwarded to and received by the Organisers at Woodrow House by Recorded Delivery post not later than the dates referred to in the table above. For the avoidance of doubt the Organisers shall not be obliged to accept the Exhibitor's notice of cancellation.
 3. Notwithstanding that the Organisers may resell or reallocate the cancelled stand space (or the space by which it is reduced pursuant to paragraph 5) after payment of the cancellation charges the Organisers shall be under no obligation to reimburse all or any part of such cancellation charges.

5. REDUCTION OF SPACE

Where an Exhibitor wishes to reduce the size of his space booking after acceptance by the Organisers then written notice of such wish must be forwarded to and received by the Organisers. The Organisers reserve the right to apply the scale of cancellation charges to the total cost according to the amount by which the original stand area is reduced. The Organisers may resell or reallocate the space in question. There shall be no obligation on the Organisers to accept notification of reduction.

* Approximate stand space

6. RELOCATION AND CANCELLATION

Should it be necessary to revise the layout of the Exhibition for any purpose the Organisers reserve the right to transfer any exhibitor to an alternative site. The Organiser reserves the right to amend or cancel the exhibition contract at anytime, giving 7 days written notice, except where there is less than 7 days to the event and/or during the event in which case, such notification may be provided in writing or verbally and such notification will take effect immediately. Where such notification to cancel the exhibition contract is provided during the exhibition, the Exhibitor or his agents or contractors will leave the exhibition forthwith. The Exhibitor or his agents or contractors shall have no claim against the Organisers in respect of any resulting loss or damage and the Organiser's only liability shall be to refund the payment made and/or part thereof (as the case may be if the exhibition has already started on a pro rata basis).

7. BANKRUPTCY

In the event of the Exhibitor becoming bankrupt, committing any act of bankruptcy, going into liquidation, having a Receiver or Administrator appointed in respect of any of its assets then the Organisers reserve the right to terminate the contract with the Exhibitor and the Rules and Regulations relating to Cancellation shall apply.

8. PROHIBITION OF TRANSFER

The Exhibitor may not assign, sub-let or grant licences in respect of the whole or any part of the space allotted to them without the express permission of the Organisers.

9. PAYMENT OF SPACE

The stand cost must be settled in full no later than 26 July 2019. All prices quoted exclude VAT. The Customer shall pay the Price in full and in cleared funds by debit/credit card or by bank transfer to a bank account nominated in writing by BSAVA. If the Customer fails to make any payment due to BSAVA under the Contract by the due date for payment, then the Customer shall pay interest on the overdue amount at the rate of 8% per annum above Barclays Bank base rate from time to time. Such interest shall accrue on a daily basis from the due date until actual payment of the overdue amount, whether before or after judgment. The Customer shall also pay the interest together with the overdue amount. Amount of debt charges applied will be in accordance with the Late Payment of Commercial Debts (Interest) Act 1998 and Late Payment of Commercial Debts Regulations 2002 and 2013*. The Customer shall pay all amounts due under the Contract in full without any set-off, counterclaim, deduction or withholding except as required by law. BSAVA may, without limiting its other rights or remedies, set off any amount owing to it by the Customer against any amount payable by BSAVA to the Customer.

*For debts up to £999.99 – £40, for debts between £1,000 and £9,999.99 – £70.

10. PROMOTION AND REPRESENTATION

Whilst the Organisers shall use their reasonable endeavours to organise and promote the Exhibition in such manner as they consider appropriate the Organisers reserve the right to amend or vary the manner or methods of such organisation and promotion and therefore any statements made by or on behalf of the Organisers as to audience projections or methods or timing of promotion shall constitute only general indications of the Organisers' promotion and organising strategy and shall not amount to any representation or warranty.

11. POSTPONEMENT OR ABANDONMENT

1. In the event of any abandonment, postponement or limitation of the Exhibition, any limitation of the use of the premises or any part thereof, or any failure of the services provided therein, an Exhibitor or his agents or contractors shall have no claim against the Organisers in respect of any resulting loss or damage and the Exhibitor's liabilities shall not be affected.
2. The Organisers accept no responsibility if delivery of goods and materials or the execution of work is held up or prevented by any cause beyond their control, including without prejudice the generality of the foregoing.
 - a. Strike, Lock-out, labour disturbance or restriction
 - b. Failure by the Exhibitor, his agents or contractors to give instructions or supply the necessary drawings in due time.

12. EXHIBITORS' LIABILITIES

Every Exhibitor hereby accepts liability for all acts or omissions of himself, his servants, contractors, agents, and visitors and undertakes to indemnify the Organisers and keep them indemnified against all liability in respect thereof and against all actions, suits, proceedings, claims, demands, costs and expenses whatsoever, which may be taken or made against the Organisers or incurred or become payable by them arising there from or in respect thereof including any claims arising out of the supply by the Exhibitor of samples of any kind whatsoever whether such samples be sold or given away free or including any legal costs and expenses and any compensation costs and disbursements paid by the Organisers on the advice of Counsel to compromise or settle any such claims.

Notwithstanding the indemnity hereby given, the Exhibitor undertakes to arrange appropriate third party liability insurance for a minimum of £1million.

All products advertised, sold and displayed for use within the United Kingdom or EEA community must be compliant with all applicable EC Directives and have the CE mark on the product or equipment. If products advertised, sold and displayed for use within the United Kingdom or EEA community do not comply with the applicable EC Directives or do not bear a CE mark during the event, the Exhibitor or his agents or contractors will be deemed to be in breach of contract. In such circumstances verbal notification will be given to the Exhibitor or his agents or contractors to leave the exhibition forthwith. The Exhibitor or his agents or contractors shall have no claim against the Organisers in respect of any resulting loss or damage and the Exhibitors liabilities shall not be affected

13. WARRANTIES & LIABILITY

1. Each of the parties represents and warrants that it has the full power and authority to enter into this contract.
2. Nothing in these Terms of Contract and/or Contract to Exhibit exclude or limits the liability of the Organiser for death or personal injury caused by the Organiser's negligence or for fraudulent misrepresentation.
3. Save for the express warranties set out in these Terms of Conditions, all warranties, conditions and other terms implied by statute or common law are, to the fullest extent permitted by law, excluded from these Terms of Conditions and the Contract to Exhibit.

4. Subject to Clauses 13.2, 13.3 and 13.6, the Organiser shall not be liable to the Exhibitor in contract, tort (including negligence or breach of statutory duty), misrepresentation, restitution by reason of any representation, breach of third party intellectual property rights, implied warranty, condition or other term or any duty at common law, or under the express terms of these Terms of Conditions and/or Contract to Exhibit for all and any loss or damage arising out of or in connection with any act or omission of the Organiser, its employees, directors, agents and/or sub-contractors. In addition, neither the Organisers nor the Hall owners will be responsible for the safety of any exhibit or property of any Exhibitor, or any other person, for the loss or damage of, or destruction to same, by theft or fire, or any other cause whatsoever, or for any loss or damage whatsoever sustained by the Exhibitor by reasons of any defect in the building caused by fire, storm, tempest, lightning, national emergency, war, labour dispute, strikes or lock-outs, civil disturbances, explosion, inevitable accident, force majeure, or any other cause not within the control of the Organisers whether ejusdem generis or not for any loss or damage occasioned if by reason of the happenings or any such event, the opening of the Exhibition is prevented or postponed or delayed or abandoned, or the building becomes wholly or partially unavailable for the holding of the Exhibition. The Exhibitor agrees and undertakes to ensure in their full replacement value the contents of his stand and all associated ancillary equipment and materials

5. Subject to Clauses 13.2, 13.4 and 13.6, the Organiser, its employees, directors, agents and/or sub-contractors shall not be liable to the Exhibitor for any indirect or consequential loss or damage (including without limitation, for loss of profit, loss of business, depletion of goodwill or otherwise), costs, expenses or other claims for consequential compensation whatsoever (howsoever caused) which arise out of or in connection with these Terms of Contract and/or Contract to Exhibit.

6. Subject always to Clause 13.2, the Organiser shall not be liable for any losses and/or damages suffered by the Exhibitor if the Organiser is unable to perform its obligations on time due to delays caused by the Exhibitor, its customer, third parties and/or circumstances beyond the control of the Organiser for which the Organiser is not at fault.

7. Subject to Clauses 13.2, 13.4, 13.5 and 13.6, the Organiser's total liability in contract, tort (including negligence or breach of statutory duty), misrepresentation, restitution or otherwise, arising in connection with the performance or contemplated performance of these Terms of Conditions and/or Contract to Exhibit be limited to:

- a. in respect of matters for which the Organiser does not carry insurance, the monies payable under these Terms of Conditions and/or Contract to Exhibit; and
 - b. in respect of matters for which the Organiser carries insurance, the insured value.
8. The provisions of this Clause 13 shall survive the termination of these Conditions and/or the affected Contract.
 9. The Exhibitor warrants that any structure put up by the Exhibitor will be adequately secured and not cause any danger, loss or damage to the public of any third parties. In this regard, the Exhibitors agrees to indemnify and hold harmless the BSAVA for any loss or damage suffered by it due to a breach by the Exhibitor of the aforementioned warranty.
 10. In the event of any conflict between the terms of this Terms of Contract to Exhibit, the Exhibition Terms and Conditions and the terms set out in the Exhibition Application Pack, the most favourable term to the BSAVA will apply.