

student.propertyweek.com



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WINNERS BROCHURE



Organised by:



Awards Premier Partner:





YOU KNOW YOUR BUSINESS.

WE'VE SPENT TIME MAKING SURE WE KNOW IT TOO.

You want to build. We believe the most important place to start is with a partnership. A long-term partnership with a Structured Property Finance team who are agile enough to make quick decisions to help you succeed. If you think we'd make good partners, maybe we should talk.



Private Banking



Agency Team of the Year

Sponsored by:





Savills

Savills transacted on more than £3bn of PBSA assets in the last 12 months, equating to more than 30,000 units. These included the 3,195 beds included in the £600m sale of the Vita Portfolio to DWS, on which Savills advised vendor Vita Student. It also advised KKR/Roundhill on the £214m acquisition of the Colorado Portfolio from Watkin Jones.

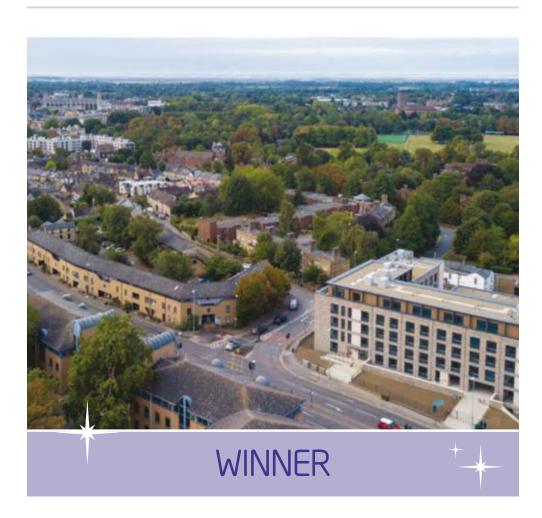
savills.co.uk

HIGHLY COMMENDED

Bidwells

Collaboration of the Year





Mt Pleasant, Cambridge: Howard-Osborne, St Edmund's College, LGIM Real Assets et.al

The collaboration between these parties saw one of the UK's oldest University colleges, St Edmund's, expanded with new postgraduate accommodation, which the college was struggling to provide enough of. The redevelopment of a nearby vacant office block nicknamed Mount Un-Pleasant, the 272-bed block was redeveloped with student wellbeing at its heart, as well as contemporary design and environmental sustainability.

The Mount Pleasant project was delivered on budget and on time.

Igim.com/realassets

HIGHLY COMMENDED

University Partnerships Programme (UPP) and University of Exeter

Developer of the Year

Sponsored by:





Downing

Downing had a landmark year in 2018-19. As well as being the first developer to take part in the government's Affordable Student Housing Plan, the delivery of 1,075 beds, with a further 974 beds on site, took the business's portfolio past 6,000 beds.

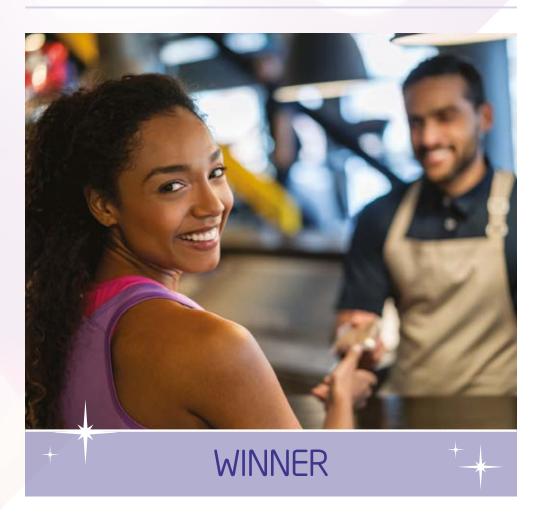
The developer also signed new agreements with King's College London, Imperial College London, Warwick University and the University of Edinburgh as well as securing a new £214.6m funding facility.

downingstudents.com



Innovation of the Year





The Kexgill Group and University Quarter

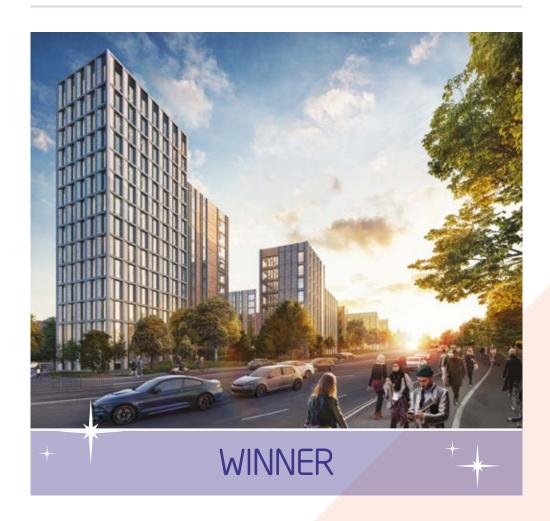
The Kexgill Group, the University of Hull and Hull City Council joined forces with the local community and service providers to breathe new life into tired aspects of the university's accommodation. Working with Love Your Street as well as local residents and businesses, a host of new events and services were implemented in the accommodation. These include but are not limited to a community kiosk with trained staff, free ice cream and pizza days, dog and horse petting days and an experiential area featuring pop-up retail and leisure outlets. The parties said it has been a learning curve but has successfully created a thriving community.

kexgillgroup.com



Investor of the Year





Equitix

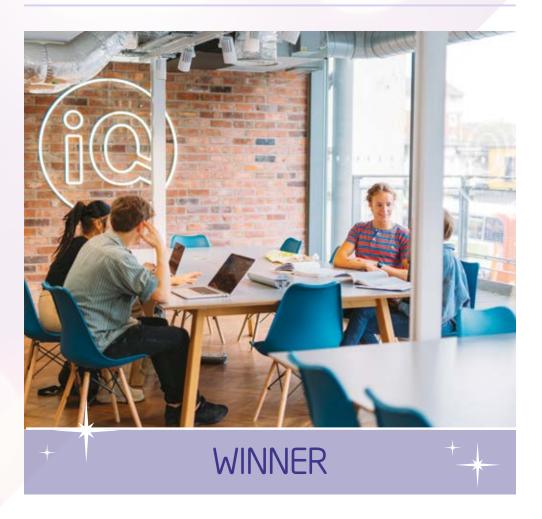
Equitix kicked off 2019 with the joint acquisition of the 2,500-bed Stellar portfolio along with Arlington. It went on to secure a public-private-partnership scheme with the University of Leicester, which will see the construction of 1,164 beds across seven accommodation blocks, including one 14-storey tower. The funding also covered the construction of a new art academic building and the refurbishment of a grade II-listed building.

equitix.co.uk



Operator of the Year





iQ Student Accommodation

iQ Student Accommodation invests £25m every year in the experiences of its 30,000 students across 67 UK sites in 27 towns and cities. Over the past 18 months, iQ spoke to 5,000 students and parents to identify their priorities for university accommodation, which has seen it extend its events offer this year through various partnerships including Chinatown London, Harper Collins and London's Roundhouse venue.

iqstudentaccommodation.com



Personality of the Year





Keith White, Founder, CRM Students

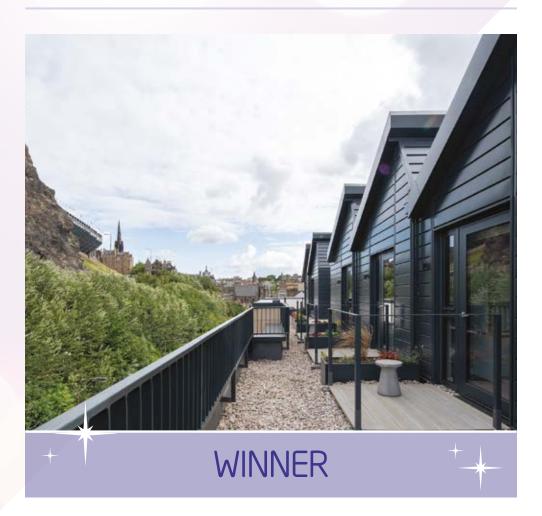
Keith has been instrumental in the establishment and growth of the student accommodation sector. His technical expertise and understanding of what is required to make a student scheme successful in the 21st century is second to none. He led a management buyout of CRM back in 2003 and built it into the UK's largest independent student accommodation management company. Last year marked the start of a new era as CRM was sold to investment manager Corestate.

crm-students.com



Private Halls of Residence of the Year





Fletcher Joseph Associates, Baird's Close Two, 27 King's Stables Road, Edinburgh

A stone's throw from landmarks including Edinburgh Castle and the city's Old Town, Baird's Close 2 was designed to have the feel of a premium hotel celebrating the heritage of the area. The building's social areas on the ground floor look out on to traditional courtyards and include amenities such as a cinema, a seminar room and an onsite gym. The residence has been fully occupied since opening its doors in August this year.

fletcherjoseph.com

HIGHLY COMMENDED

Fresh Property Group, The Barn, Exeter

Professional Team of the Year









Corporate finance adviser QMPF closed six student residence projects this year, totalling 5,000 beds worth £400m, as well as advising on a range of additional amenities including fitness facilities, a student union and a 550-space multi-storey carpark. With recent projects including work with clients such as the universities of Brighton, Leicester and Exeter, 2019 saw QMPF bring the value of transactions it has worked on in the last decade to more than £7bn across 42,200 beds.

qmpf.co.uk



University Halls of Residence of the Year





UCL, Astor College, London

On a tour of UCL's long-used Astor Hall residence, the university's president simply told the accommodation team to "fix it". The team engaged with students from the outset to regenerate the accommodation, with priorities including a 24/7 reception, bedrooms for studying and relaxing, kitchens for socialising and community spaces including a lounge and cinema. As well as modernising the design, the beds in Astor increased from 231 to 292 and fully accessible rooms were added. The completed building also delivers a 50% reduction in carbon emissions.

ucl.ac.uk/accommodation

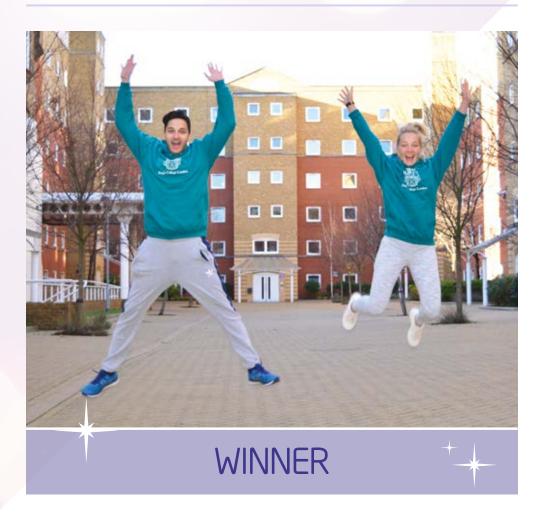
HIGHLY COMMENDED

Greenbank Student Village, The University of Liverpool

University Team of the Year

Sponsored by:





King's College London

The residences welfare lead team at King's is made up of 28 volunteers from the staff and postgraduate community who oversee the welfare of all 5,297 residents across 11 residences. The volunteers all undergo three weeks of training before they begin in the role to make sure they are equipped to deal with instances including suicide intervention, mental health first aid and sexual violence response. In the 2018-19 academic year, the team supported 409 student welfare cases and 76 students at risk cases.

kcl.ac.uk/study/accommodation



Unsung Hero of the Year

Sponsored by: **CBRE**



Emma Fraser, True Student

Emma was made true's youngest-ever general manager shortly after joining true Glasgow West End. Leading the flagship 605-bed property, she has overseen a number of consecutive years of 100% occupancy along with a 10% increase in rental value and a 20% reduction in operating costs. In her time in the building, Emma has saved the life of a student with quick thinking and first aid, supported students through the death of a resident and adeptly managed a situation that saw the entire building evacuated for more than 14 hours, setting up a refuge in a nearby hotel and making sure everyone was provided for.

truestudent.com







CONFERENCE · SHOWCASE · AWARDS

9 December 2020 Intercontinental London | The O2

We look forward to seeing you again next year, when the UK's premier student housing event returns on 9 December 2020 at the InterContinental London, The O2.

student.propertyweek.com



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