

A collage of four photographs showing students in various settings: two students talking, a couple smiling, a group walking, and a portrait of a student.

STUDENT ACCOMMODATION

CONFERENCE & AWARDS

12 December 2018 | InterContinental London, The O2

student.propertyweek.com

 @StudentPW #StudentPW

2018 WINNERS BROCHURE

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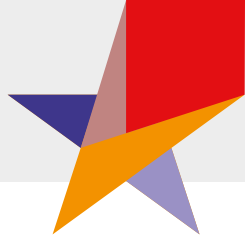
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Agency team of the year



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WINNER

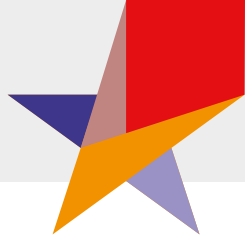
Savills (UK)

Savills has transacted 21,000 beds with a value of more than £2.9bn this year, including disposing of the 5,407-bedroom Enigma Portfolio on behalf of Curlew Capital and CBRE GI for more than £500m, and selling a £135m portfolio for Study Inn. It has also undertaken the largest recapitalisation of a student platform to date in 2017-18, acting for Allianz to recapitalise approximately 50% of the equity in the £1.5bn, London-based Chapter Portfolio, which is owned by PSP and Greystar.

HIGHLY COMMENDED Cushman & Wakefield

Headline transactions for Cushman & Wakefield this year have included advising RailPen on its forward funding of the £50.6m Park View development in Southampton; and acting for Invesco Real Estate on its €47m forward funding of Brickworks in Dublin, which was the client's first purpose-built student accommodation scheme in Europe. It has also expanded its student accommodation investment team, and its valuation arm has completed £3.79bn of valuations in the past 12 months.

Collaboration of the year



Sponsored by  **amber
energy**



WINNER

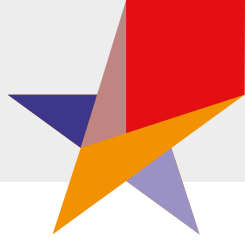
University Quarter by Kexgill Group and the University of Hull

In September 2018, the University of Hull and Kexgill Group opened The University Quarter - a £60m 'hybrid' development comprising 200 HMOs and two refurbished halls of residence. Owning whole streets has allowed the partners to offer both new and returning students a range of housing options at different price points, as well as creating a community feel. Activities on offer include cookery classes, Halloween pumpkin carving and a pancake tossing competition.

HIGHLY COMMENDED Sulets - University of Leicester and De Montfort University

Sulets is a non-profit, no-fee letting agency set up by the students' unions of the University of Leicester and De Montfort University in response to concerns from students across the city. Since 2014 it has had an exclusive agreement with Brookfield to let a 1,850-bed portfolio under the latter's Student Roost platform and it also manages 150 HMOs for small landlords. Over the past year, Sulets' turnover has increased by more than 20% to £947,233 and it now holds £1m in reserves.

Developer of the year



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GODDARD**

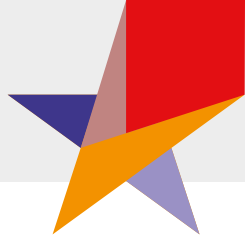


WINNER

Urbanest

This year, Urbanest completed the Urbanest Vauxhall development, a 454-bed project let to King's College London which forms part of the wider Vauxhall Square Masterplan. It is also 12 months into the complex demolition of Emperor House and Roman Wall House in the City of London, a site that in 2021 will be home to more than 650 students, a 65,000 sq ft commercial office building, a 10,000 sq ft incubator workspace facility and a new museum operated by the Museum of London.

Innovation of the year



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STUDENTS

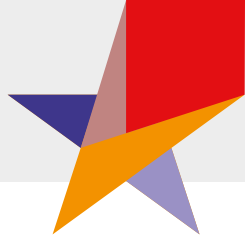


WINNER

GSA

Student accommodation investor and operator GSA has piloted an industry-leading student wellbeing strategy in response to reports of declining mental health among the student population. The scheme is run by residential assistants, who have organised 700 events focused on nine key areas including mental, cultural and financial wellbeing. Since September 2017, the scheme has reached 7,000 students and GSA is in the process of rolling it out in countries across the world.

Investor of the year



Sponsored by  **irwinmitchell**



Student Accommodation

WINNER

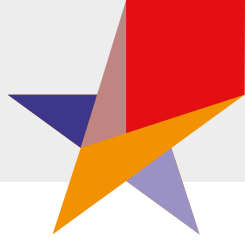
iQ Student Accommodation

iQ is the largest provider of student accommodation in the UK by portfolio value, housing 28,000 students across 66 sites. It has added 4,859 beds to its portfolio in the past year, partly through the acquisition of the Pure Student Living portfolio, which at £869m was the highest value student deal of 2017. It also secured planning consent for an innovative scheme at Echo Street in Manchester, which combines 94 student accommodation units with 403 units for co-living.

HIGHLY COMMENDED Student Cribz

Student Cribz is the largest single provider of second- and third-year accommodation in the UK and is targeting 3,500 bedrooms in 25 university cities by 2020. It secured £200m of funding from institutional backers in 2017 – the largest fundraising of its kind – and has so far invested £157m. This included acquiring the UK's largest student HMO portfolio, which comprised 89 houses, as well as separate portfolios in Newcastle, Huddersfield, Stoke, Keele, Portsmouth, Exeter, Cardiff, Liverpool, Coventry and Salford.

Operator of the year



Sponsored by **ASK4**
AWARD WINNING
STUDENT BROADBAND

WINNER

Fresh Property Group



Fresh Property Group works with its investor clients from the design stage to ensure schemes create a sense of belonging for students, creating open-plan reception spaces and social areas to enhance the community feel. This year, it introduced mental health training and an internal networking tool for staff, as well as launching a new marketing app to allow students to view 3D floorplans of buildings before completion. Its customers have an average satisfaction rating of 90%.

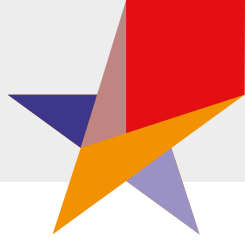
WINNER

Nido Student

Nido Student is Round Hill Capital's operational platform and brand for European student accommodation, and manages 10 UK assets. This year, Nido added 7,700 beds to its portfolio by expanding in the UK and launching into wider Europe. It holds career workshops for students that this year included a session on the TV and film industries with Sir Ian McKellen, and also runs a music festival, Nido Fest, in London. It has just launched the Nido app, which will allow students to access forums and log maintenance requests.



University team of the year



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ARCHITECTS **Cox**

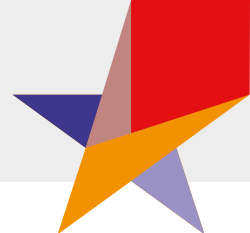


WINNER

University of St Andrews Operations, University of St Andrews

The University of St Andrews' residential and business services team manages 4,137 bed spaces. In January 2018, it hosted an event for all its operations managers, which involved applying for a place in halls and then staying in them overnight, in order to identify areas for improvement. As a result of this, the team introduced welcome hampers for students, extended meal times and created a new student conduct procedure.

Private halls of residence of the year



Sponsored by  **Glide**
Student



WINNER

true for true Glasgow West End

true Glasgow West End is the flagship development of the new true brand and incorporates 592 beds, which are a mixture of shared apartments and suites. The scheme, which opened in September 2017, has a sports pitch, a karaoke room and 12 sky lounges and is home to the world's first and only operational slide within a purpose-built student accommodation scheme. Five personal trainers and a wellbeing manager are also on site to help students manage their physical and mental health.

HIGHLY COMMENDED Guy Hollaway Architects and CRM Students for Palamon Court for Canterbury

Palamon Court accommodates more than 500 students across seven different room types in the heart of historic Canterbury. The communal floor is divided into several distinct zones, including an individual study area with leather chairs and oak tables and a social area with a graphic colour scheme. Facilities include a 'super lounge', a cinema, a games room with ping-pong tables, an interactive iPad wall, a gym, a landscaped courtyard garden and a high-spec kitchen and dining space that students can hire out.

Professional team of the year



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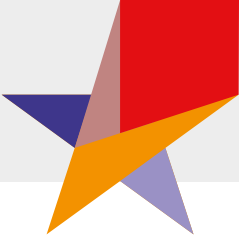
WINNER

Addleshaw Goddard

Addleshaw Goddard has been a leading provider of legal advice to the student accommodation sector for more than 20 years. The law firm has acted for University Partnerships Programme (UPP) since its establishment in 1998, and in the past year it has guided the investor through its conversion to a UK REIT and the listing of the REIT company on the International Stock Exchange. It also acted for UPP on its acquisition of more than 2,000 rooms on the Bay Campus at Swansea University.

University halls of residence of the year

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WINNER

R H Partnership Architects for Swirles Court, Girton College, University of Cambridge

Swirles Court is part of Eddington, a new quarter of Cambridge being developed by the University of Cambridge with a focus on sustainability. It accommodates 325 postgraduate students in houses that are arranged in terraces similar to those of the historic central colleges, and each one has its own front door from the street. Swirles Court has extensive gardens that include allotments, barbeque spaces and a wild flower orchard, and Girton College holds cooking classes with trained chefs in the common room.

HIGHLY COMMENDED **jmarchitects for Buccleuch Place / Meadow Lane, University of Edinburgh**

Buccleuch Place in Edinburgh provides accommodation for 263 postgraduate students in 13 sensitively refurbished, grade B-listed Georgian townhouses, while the adjacent Meadow Lane houses 136 students in new purposebuilt residences with a two-level common room for studying and socialising. Its environmental credentials are strong – courtyard gardens with wild plant beds and biodiverse green roofs have been incorporated into the design; all the buildings have low-carbon heating and power systems; and the new-builds have been designed to BREEAM Excellent standards.

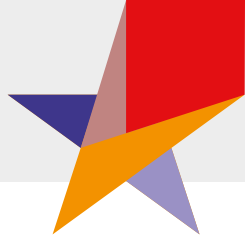


WINNER

Anna Lockey - University of Plymouth

Anna Lockey is an assistant administrator in the residence life team at the University of Plymouth. She has set up hall Facebook groups that allow students to meet online prior to arriving at university, as well as offering practical advice on safety and getting around the city and competitions to win products from local businesses. She has organised events such as a welcome Sunday roast for 200 students, as well as providing support to students online and encouraging other staff to do the same.

Personality of the year



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WINNER

**Philip Hillman, Chairman,
Student Housing &
Higher Education, JLL**

The judges said this person has been an authoritative figure in the student accommodation sector 'since before it was a sector,' and over the last quarter of a century he has established himself as a go-to advisor to developers, operators, lenders, investors and universities. He has played a part in many of the large portfolio deals in recent years, and is now helping to drive forward the emerging European market and co-living. He has worked at JLL for more than 30 years including his time at King Sturge, and is now international director and chairman of its UK alternatives team.