CIPS EXCELLENCE IN PROCUREMENT AWARDS 2023

WINNERS BOOK

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Leader of the Year



Nick Welby

CEO, **CIPS**

Thank you for taking the opportunity to join us this evening for the 2023 CIPS Excellence in Procurement Awards and to celebrate the success of your fellow professionals.

Every year we marvel at how you raise the bar, set new benchmarks and perform minor miracles. This year is no exception and that is again reflected in the standard of the award entries we are celebrating tonight.

You have presented our judges with an enormously difficult task. I would like to give special thanks to all the CPOs who took time to scrutinise every submission. The integrity they bring to the judging process, and the detail that underlies it, makes us stand out from other awards. So, to our judges, a big thank you for the hours you committed to finding our exceptional winners.

When I contemplate the world today with its daily challenges and uncertainties a word I often hear is change. Change can be daunting, frightening even. But, for the procurement and supply profession, change is arguably the one constant we have had during the last four years.

Change has put unprecedented demands on us as individuals and our profession in terms of the criticality of our decisions, the knowledge needed, and an unprecedented access and understanding of the data we need to be able to perform our roles. Those changes have challenged us to change ourselves: to improve, to evolve our ways of working and to reassess our goals and expectations. Perhaps more than anything, in the face of global systemic challenges like climate change, we have changed our values.

With the increasing coincidence of 'black swan' events, namely the Covid-19 pandemic, global inflation, energy pricing and a variety of supply chain disruptions to name but a few the requirement on leaders of the procurement and supply profession to continually achieve great things has just increased.

This is reflected in how our profession is perceived among the wider business community. Leaders that I speak to tell me how decisions about procurement and supply chain issues are now seen as business critical. The sphere of influence in which we operate has grown with values-based discussions and decisions demanding that procurement & supply is part of top-table conversations.

This pace of change is unlikely to abate. In fact, with the advent of artificial intelligence, it is likely to accelerate and will again challenge us to adapt.

So, what will the procurement and supply profession look like in five or ten years' time? A recent report identified the supply chain jobs of the future with roles including Disruption Director, Inefficiency Architect and Emissions Materials Thinker.

Whatever the future holds, I am proud to say that you, our award winners, will all have a role in shaping it. So, I raise a glass to you all in celebration of your achievements today and the successes you will realise tomorrow.

Nick Welby, CEO CIPS



Welcome

2023 was an exceptional year for procurement experts, and I am proud of their hard work. Sponsoring the CIPS Excellence in Procurement Awards for the eighth year was a simple decision for us at RS to make. The people in this profession deserve to be celebrated for their dedication, achievements, and resilience, against another tough economic backdrop.

Those of you who leave with trophies and accolades this year should be proud of everything you have achieved. You have been voted winners in the eyes of your peers, which in itself is no small matter.

All nominees have demonstrated a high-level of commitment and expertise to achieve excellence in supply management. I hope everyone on the shortlist this year feels a great sense of pride.

RS is a CIPS Knowledge partner and we share best practice through our Connected Thinking website, designed to support organisations and procurement professionals across all industries.

We are dedicated to helping customers deliver commercial success. We have created our services and solutions with excellence in mind, and they are geared towards making your everyday procurement processes streamlined, effective and safe.

My congratulations go to everyone nominated this year, to the winners and all who have helped these awards take place. Excellence in procurement is an achievable goal we should all strive for and your efforts are duly recognised.

Emma Botfield

Managing Director, RS – UK & Ireland


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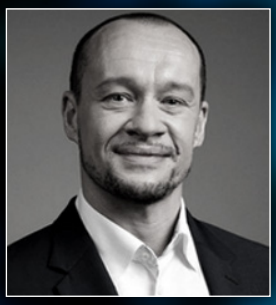
Stuart Caborn
Nomad foods



Giacinto Carullo
Leonardo



Stephen Day
Kantar



Stephane Delbos
Coty



Magnus Dimming
BAE Systems



Jay Doyle
ITV



Wouter Hut
Ahlstrom Munksjo



Stephanie Gemmell
Wella



Katiana Iavarone
Bekaert



Rory Lamont
Hitachi



Herve Le Faou
Heineken N.V.



Caroline Levitt
Drax Group



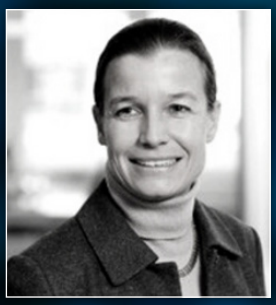
Andrew New
NHS Supply Chain



Barry Parkin
Mars



Cyril Pourrat
BT Sourced



Claudine Schelp
Eviosys



Anna Spinelli
DHL Deutche Post



Melani Wilson Smith
PepsiCo



Jamie Foster
IPC EMEA



Annie Brown
WPP



Oliver Hurrey
Galvanised



Emma Peacock
Hotel Chocolat



Aurelia Tremblayne
Engie



Andrew Swift
British Council



Maryanne Karanja
SafariCom



Muigai Kamau
Equity Bank



Vusi Fele
ABSA Group

OVERALL WINNER



Innocent

CATEGORY: Best Sustainability Project of the Year

PROJECT: Juice your truck with electricity!

`Juice your truck with electricity!' is a ground-breaking project undertaken by renowned beverage company, innocent, with the aim of achieving carbon neutrality and zero-emission transportation. The project addressed the pressing issue of the climate crisis and the need for sustainable solutions.

To achieve its goals, innocent formed strategic partnerships with orange juice supplier Cutrale and zero-emission haulier Breytner Post. Through collaboration, they engineered an efficient logistical setup that optimised payload and minimised energy demand. By designing custom tankers using lightweight materials, choosing the right battery weight, and implementing optimal charging strategies, Innocent increased payload capacity and reduced energy consumption.

The project has yielded remarkable results. Since the implementation of innocent's carbon-neutral factory, called the Blender, 99% of all orange juice runs have been completed without emissions.

Throughout the project, innocent learned valuable lessons about the importance of partnerships, the reliability of fast-charging infrastructure, and the need for charger suppliers to adapt to the demands of the logistics industry. These learnings have been embedded into the organisation's practices, as it continues to work towards improving sustainability and inspiring others to take similar steps.

JUDGES' COMMENTS

"This project was well executed with a clear strategy. Its well-thought-out design led to tangible and impressive results. With sustainability at the heart of the overall organisational strategy, it showed a clear vision, set goals, and showed measurable progress."

Highly Commended: Downer New Zealand

Finalists: UPL | Heathrow Airport | NHS England Net Zero & Sustainable Procurement Team | CBRE



Best Approach to Risk Mitigation

WINNER: AstraZeneca

Project: Transformation of Third Party Risk Management

In 2022, AstraZeneca undertook an ambitious project to overhaul its third-party risk management (3PRM) system – a critical procedure safeguarding due diligence and risk mitigation across its worldwide supplier base. This ground-breaking initiative, which streamlined multiple processes and platforms, effectively minimised user input and turnaround times. As a result, it prompted a five-fold increase in due diligence activities and a broader scope, considerably mitigating risks in the pharmaceutical sector.

The project involved forming an internal team of risk and audit professionals, with the added expertise of external partners – Deloitte for process design, and EY as the chosen managed service provider. Furthermore, the team cultivated a network of 3PRM Risk SMEs and global 3PRM Champions. Leveraging ServiceNow, alongside other data feeds, they amplified automation and extensively utilised data analytics and reporting.

Despite encountering challenges such as intricate risk mitigation requirements, along with user support needs, the team triumphed in fulfilling its objectives. The revamped 3PRM system reduced turnaround times by half, decreased the information required from business users by around 60%, and broadened risk coverage across diverse areas. Thanks to the successful transformation of the 3PRM system, AstraZeneca is now better positioned to manage risks and confidently bolster its strategy delivery.

JUDGES' COMMENTS

"This broad and robust programme delivered strong results in a high-risk field. The project was well planned to overcome challenges, and its quantifiable outcomes are backed up by encouraging feedback."

Highly Commended: SABIC
Finalists: Lloyds Banking Group | Shell India Markets | Molson Coors | Alstom



Best Collaborative Teamwork Project

WINNER: Whitbread

Project: Hotel Room Of The Future

Whitbread's world-leading budget hotel brand, Premier Inn, has launched an innovative project called the Hotel Room of the Future. With a mission to provide an upgraded guest experience, the project was initiated to build upon the brand's three core elements of a good night's sleep: a comfy bed, cosy room decor, and an energising shower experience.

Led by procurement, the project team integrated cross-functional collaboration to redesign Premier Inn hotel rooms and sought expert partnerships to achieve the highest standards, while ensuring cost-efficiency. The creation of the concept was divided into three significant projects, namely ID5, bed of the future, and shower experience, targeted at enhancing room design, sleep quality, and the bathing experience respectively.

Trials of the new room design demonstrated a 14% uplift in guest room scoring, reduced cleaning time, and despite inflation pressure, cost neutrality across standard rooms and 5% savings across Premier Plus rooms. In addition to enhancing guest satisfaction, the project also reduced the hotel's environmental footprint and saved housekeeping time.

The Hotel Room of the Future project has reshaped the role of procurement at Premier Inn, demonstrating its potential to lead innovative solutions and strategic developments for the future.

JUDGES' COMMENTS

"This is procurement of the future! A very impressive project; innovating with the supply chain and taking different commercial approaches. A great example of procurement leading cross-functional strategic development and a 360-degree impact of the function."

Finalists: Santander UK | Virgin Media O2 | BAE Systems Naval Ships | Philip Morris International | RAF Commercial and Draken Europe Safaricom | National Grid Electricity System Operator



programme.
Despite challenges in balancing increased workload with the need for upskilling, the team overcame this through the provision of tailored learning plans and a restructured learning approach to ensure immediate competency development. The project's outcomes were impressive: 550 employees earned certification, procurement core competencies increased by 54%, and over 35,000 digital learning hours were dedicated to the programme. High satisfaction and application rates were reflected in the feedback, indicating the initiative's success. This culture of continuous learning and innovation not only won multiple external awards but also significantly contributed to the success of Schneider Electric's supply chain transformation programme.

Outstanding People Development Programme

WINNER: Schneider Electric

Project: People Development Project

Schneider Electric Procurement embarked on a competency acceleration initiative to tackle pressing workforce challenges. These included a gap in core procurement competencies and the urgent need for upskilling, particularly in the context of supply chain shortages due to the pandemic. The project strategy involved systematic job role assessments, skill gap identification, and the design of customised learning programmes.
The team used a two-pronged approach: firstly, they accelerated core competencies through assessments and learning programmes; secondly, they boosted digital skills through a variety of methods including internal quizzes, advanced assessments, and a hackathon for Data Science

JUDGES' COMMENTS

"This submission shows a clear understanding from Schneider Electric that it needed to develop its procurement team, not only as part of the ongoing development, but also to address the changed landscape following Covid. The awareness and empathy shown to balancing the need to develop meant that this landed better within the team."

Highly Commended: Government Commercial Function, Cabinet Office
Finalist: National Highways | Lloyds Banking Group | Northern Ireland Water



compliances or safety breaches, and assisting in HSE audits. It provides features such as immediate alerts for safety breaches, PASS/FAIL assessments, comprehensive inspection workflows, and secure data storage, making the inspection process more streamlined and efficient.
Despite facing user resistance and data privacy concerns, the team managed the issues effectively through regular demonstrations of the project's potential value, careful risk management, and strict adherence to data privacy standards. During the user acceptance testing phase, the tool demonstrated its efficacy by identifying five serious safety failures.
Since then, the project has not only resulted in a reduction of physical audit needs, leading to significant potential cost savings, but also has reinforced safety management, with the aim to reduce contractor injuries to zero.

Best Use of Digital Technology

WINNER: Shell

Project: AI Enhanced Vehicle Safety Inspections

Initiated by Shell Oman and Shell's Digital GameChanger Lab, this project aimed to address an escalating number of safety incidents related to road transportation at Petroleum Development Oman. The project's core objective was to improve vehicle safety and optimise audit procedures by leveraging a scalable, easily integrable, and portable digital solution.
With the aid of a specialist partner, Vyntelligence, a machine vision and reporting tool was developed. This AI-powered mobile application is capable of interpreting photographic images, identifying non-

JUDGES' COMMENTS

"Understanding the regional challenges first hand, I'm impressed by the alignment of UX with the target population, and the highly technical/digital backend. This project stands out with its effective use of technology to drive substantial safety improvements."

Finalists: Welsh Government – Commercial Delivery | Chalhoub Group | Agiloft | Network Rail | AstraZeneca & KPMG | Shell | British American Tobacco | SABIC

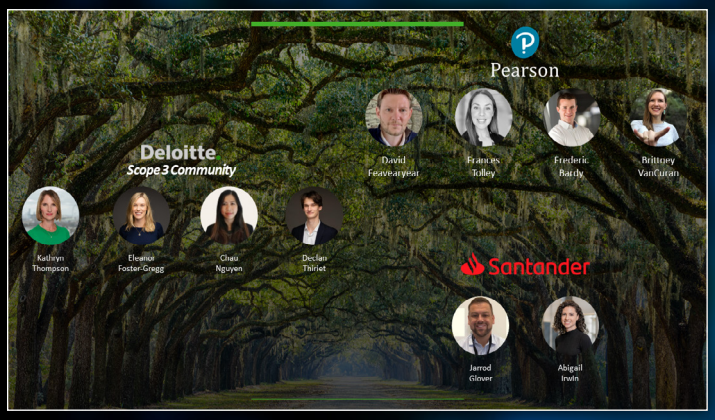
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Procurement Consultancy Project of the Year

WINNER: Deloitte, Pearson and Santander

Project: Scope 3 Community

Launched by Deloitte in February 2022, the Scope 3 Community, which includes founding members Pearson and Santander, is a project designed to tackle the complex issue of obtaining reliable emissions data from upstream supply chains. Recognising that up to 90% of a company's emissions may fall under the Scope 3 category, the initiative aims to aid companies in effectively measuring and managing them – a challenging aspect of the path towards decarbonisation.
The Scope 3 Community's methodology involved consistent data collection and analysis, resulting in an easily navigable dashboard for identifying critical areas of focus. The project also emphasised collaboration, enabling members to collectively address sustainability concerns and formulate supplier engagement strategies. Key challenges faced by the project included data gathering consistency and promoting a collaborative approach, which were addressed through the development of a standardised data collection methodology, fostering a sense of community, and driving engagement through informative sessions.
Successful outcomes included the collection of reliable, standardised Scope 3 emissions data and the cultivation of an effective collaborative platform. Feedback from founding members indicated the tangible value derived from increased data accuracy and enhanced supplier engagement. Furthermore, the project's learnings have enriched Deloitte's procurement approach and encouraged active engagement with SME suppliers, fostering wider decarbonisation efforts.

JUDGES' COMMENTS

"This is a strong example of collaboration and delivering meaningful outcomes by combining the skills of different parties. The clear identification of Scope 3 emissions and the successful development of the Scope 3 Community have led to significant results."

Finalists: PRISM | Curzon Consulting | BearingPoint | Infosys Portland | Arup | PwC

RETAL™

Best Practice in Supply Chain Integration

WINNER: Retal Urban Development

Project: Retal Supply Chain & Finance Digitalisation Process

Retal Urban Development, Saudi Arabia's fastest-growing property development company, recently implemented an automated, cloud-based digital procurement system with the goal of improving efficiency and sustainability. Previously, Retal operated an isolated, manual system that led to duplicated work, slow reporting, inaccurate budgeting, and vendor payment delays, among other inefficiencies. The new system, designed in partnership with Oracle Systems and Tech Mahindra, offers real-time insights, cost savings, and a standardised approach across Retal's partner companies.
Implemented within nine months, the system has improved procurement efficacy, driven sustainability and delivered a nearly 10 times return on investment. The transition took place during a period of significant company growth and yet it caused no interruption to the business operations.
Through integration with Retal's CRM system, customer decisions can now be translated into procurement tasks automatically, reducing errors and waste. The system was delivered ahead of time and 25% under budget, resulting in significant savings across the company. The project also contributed to a more sustainable supply chain, eliminating paperwork and reducing carbon emissions. The successful digital transformation has set a new industry standard and serves as a model for future digital investments.

JUDGES' COMMENTS

"This project presents a compelling story of deploying a commercial off-the-shelf system, characterised by a strong return on investment. The challenge was clearly defined, along with the strategies for its resolution, leading to a very impressive set of results."

Highly Commended: NHS Lancashire Procurement Cluster
Finalist: British Steel | BP | Sellafield | National Highways



Best Initiative to Build a Diverse Supply Base

WINNER: His Majesty's Government (HMG) & Boeing

Project: HMG & Boeing - Supply Chain Diversity Programme

The HMG & Boeing Supply Chain Diversity Programme is a collaborative effort between the UK government and Boeing US and UK, aimed at fostering opportunities for smaller aerospace suppliers. The initiative targets small-to-medium-sized enterprises (SMEs), micro entities (MEs), and start-ups, traditionally hindered by high entry barriers, to diversify the UK and global aerospace supply chains.
The programme was designed to assist with overcoming barriers such as cost, regulatory hurdles, technology acquisition and market entry. As a result, the project has successfully linked these smaller suppliers with Boeing and other key industry players, fostering innovation and supply chain resilience within the wider aerospace sector.
Through best practices and innovative methods, the programme has delivered notable strategic business results. These included an intensive week-long course for SMEs and MEs, a supplier showcase event, and the Aerospace Xelerated (AX) programme for start-ups. Despite the challenges posed by the pandemic, the project has managed to achieve significant outcomes, including noteworthy contracts for suppliers and extra funding for start-ups. The programme's success has prompted further initiatives, aimed at enhancing supply chain diversity and maintaining wider resilience within the industry.

JUDGES' COMMENTS

"This initiative is truly inspiring – a well-formulated, planned and executed first in this space. With insightful processes leading to positive outcomes, the joint partnership between HMG and Boeing serves as an excellent example of collaboration in the aerospace industry."

Finalists: Pinsent Masons | Coventry Building Society | HMRC | Pfizer Sellafield | SABIC



Outstanding Diversity and Inclusion Practices in Procurement Teams

WINNER: National Highways

Project: Highway to EDI

National Highways embarked on a project to enhance equality, diversity and inclusion (EDI) across their operations and supply chains, with the objective to create an inclusive work environment that attracted and retained diverse talent as a means to tackle the ongoing skills shortages within the UK construction sector. They approached this challenge by analysing data to identify EDI gaps and then implementing supply chain objectives accordingly.
Overcoming initial resistance, National Highways fostered closer relationships with suppliers and aligning different EDI approaches to their requirements. The key performance measure was the Collaborative Performance Framework (CPF), which suppliers used to submit inclusion action plans and demonstrate their commitment to EDI.
The project has resulted in substantial improvements in supplier performance and engagement. In 2022, 52% of suppliers achieved a CPF score of 8 or above, compared to 30% in 2020, indicating they were driving change in EDI.
National Highways' successful EDI implementation is being replicated across other industries. It has fostered a significant change in supplier behaviour, no longer viewing EDI as a competitive advantage but a collective responsibility. The construction sector is witnessing increased diversity in workforce demographics, indicating that EDI initiatives are yielding results.

JUDGES' COMMENTS

"Despite a challenging environment, successful implementation was achieved through strong prioritisation, focus, and industry leadership."

Finalists: Chalhoub Group | BAE Systems Naval Ships | Department for Environment, Food and Rural Affairs Government Commercial Function, Government Commercial Organisation



Best Initiative to Deliver Social Value through Procurement

WINNER: CBRE

Project: Harnessing CBRE Procurement Spend to Drive Social Value

In response to the urgent call to combat climate change and support underserved populations, CBRE Global Workplace Solutions (GWS) UK initiated the project Harnessing CBRE Procurement Spend to Drive Social Value. The project set out to utilise the company's substantial procurement budget to generate increased social and environmental value. Consequently, an emphasis was put on integrating climate-conscious and socially beneficial goals into CBRE's core business practices by significantly boosting its investment in social enterprises. The project challenged conventional business operations by fostering collaborations with socially and environmentally focused enterprises, to ensure their growth and dismantle barriers that hinder their engagement with larger companies. The initiative led to the establishment of the Supplier Diversity Programme in 2020, an affiliation with Social Enterprise UK (SEUK), and the implementation of various innovative sourcing and contracting strategies.

By December 2022, the project had effectively spent over £25 million with social enterprises, marking a 1,800% increase from the original spend target. This significant shift in procurement practice earned CBRE a UK Social Enterprise Award, showcasing the potential for procurement to drive social and environmental transformations. The impact of this project transcends CBRE, serving as a blueprint for other large businesses to understand and leverage the power of procurement in instigating meaningful societal change.

JUDGES' COMMENTS

"This impressive submission demonstrates a well-conceived programme, focused on supplier, customer and business value. CBRE has demonstrated empowered leadership and made a significant impact by connecting clients with social enterprise suppliers."

Finalists: Welsh Government – Commercial Delivery | National Highways | MTN Group – Global Sourcing & Supply Chain | Hammersmith & Fulham Council | EKFB | Evercare Group | Northern Ireland Water | Department for Environment, Food and Rural Affairs



Best Supplier Relationship Management Initiative

WINNER: Leonardo

Project: LEAP Partner for Sustainability

Initiated by Leonardo, the LEAP Partner for Sustainability project is transforming supplier relationships in the aerospace, defence and security (AD&S) sector. As the industry faces increasing challenges and a need for rapid innovation, LEAP is helping strengthen supply chains – particularly among small-to-medium-sized enterprises – by investing in supplier capability-building, and supporting their transformation into more resilient, innovative and sustainable entities.

The project represents a paradigm shift from mere transactional relationships to nurturing long-term industrial partnerships. LEAP incorporates sustainability, digital transformation, cybersecurity and environmental considerations into its core objectives. Its toolkit focuses on developing competencies, encouraging innovation, and supply chain financing initiatives.

To overcome the challenge of identifying ideal suppliers, Leonardo implemented a unique supplier assessment and development model, measuring multiple performance and sustainability metrics. The project has shown considerable progress, engaging key suppliers in the initiatives, delivering extensive training on ESG topics, assisting in digital transformation and cybersecurity, and conducting technical/managerial training.

LEAP's participating suppliers have reported higher growth than those not involved. The initiative has also gained recognition from institutional and industrial stakeholders, further endorsing its success and potential as a replicable model across other industries.

JUDGES' COMMENTS

"This project goes above and beyond; it's a remarkable journey of a company making a significant contribution to society. It's inspiring to see how procurement has stepped up in managing such a complex project."

Highly Commended: HMRC
Finalists: Foreign, Commonwealth and Development Office National Highways | CBRE | National Grid

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Public Procurement Project of the Year

WINNER: Department for Culture, Media and Sport

PROJECT: Operation London Bridge

The passing of Queen Elizabeth II in September 2022 prompted the initiation of Operation London Bridge, a 10-day period of national and international mourning managed by the DCMS. The project was a significant challenge due to the enormity and immediacy of the event, as well as the complexities of coordinating across multiple sites, stakeholders, and third-party service providers in Central London. Despite the pressure, the DCMS team successfully installed key infrastructures, signed crucial commercial agreements, and managed various services ranging from public welfare to event management.

To bolster supply chain resilience, the team pre-identified and purchased key infrastructure elements with buy-back facilities to dilute external market factors. Additionally, they offered strategic counsel at multiple operational stages, adapting to changing circumstances and needs as they arose.

The event was deemed a resounding success, strengthening community cohesion, boosting national pride, and improving the UK's international standing. The team were commended for its commitment, expertise, and collaborative approach, which culminated in them receiving the GCF Commercial Excellence Award 2022. The success of the operation led to the establishment of a permanent commercial delivery unit for future projects. The lessons learned were also used in the planning of the Coronation of King Charles III.

JUDGES' COMMENTS

"This project is a fantastic example of strong strategic planning and great operational execution. A once in a lifetime experience that has now been turned into a permanent unit following a great success."

Finalists: HealthTrust Europe | L&Q | National Highways Department for Business and Trade | Department for Energy Security and Net Zero | Ministry of Justice | HMRC



Best Procurement Transformation Programme

WINNER: ExPro

Project: "SpendVision" Realising the Nation's Vision through Smart Spend Management

SpendVision was a transformational project by EXPRO established to streamline Saudi Arabia's public procurement process to improve the efficiency of its $100 billion annual spend across over 500 government entities. The project was designed to address various challenges, including significant price variations, lack of transparency, non-standardised products, lengthy procurement process, and limited supplier commitment. To overcome these issues, a government procurement unit (GPU) was established to implement measures such as price analysis, transparency enhancement, product standardisation, procurement process streamlining and supplier engagement.

The project applied a three-phased approach: diagnostics, solution development, and control and monitoring. In spite of issues such as resistance to change, poor data quality, expertise shortage, and technological integration, the project's success was secured through innovative solutions, stakeholder engagement, investing in data quality, hiring experts and assuring sustainability.

Remarkable outcomes included 15% savings through pre-tendering RFP reviews, 12 unified framework agreements resulting in 20% savings, a 91% reduction in lead time, and a 15% improvement in tender cycle time. The programme also boosted the local economy by favouring local suppliers. The project's achievements have aligned with the nation's 2030 vision for fostering a more efficient, transparent, and standardised procurement landscape.

JUDGES' COMMENTS

"With 500+ separate entities, this was an incredible challenge for the newly created EXPRO procurement team. The overall savings numbers achieved are extraordinary and set a very credible benchmark for the future."

Highly Commended: NHS
Finalists: Virgin Media O2 | Micron Technology | Balfour Beatty | Foreign, Commonwealth and Development Office | CBRE | Randox Laboratories



Best Commitment to Carbon Reduction in Supply Chains

WINNER: Schneider Electric

PROJECT: Upstream Decarbonisation: The Zero Carbon Project

Schneider Electric launched the Upstream Decarbonisation: The Zero Carbon Project as a response to the growing challenge of climate change. The project targeted in excess of 1,000 suppliers, which contribute to over 65% of emissions from purchased goods and services. Notably, more than 70% of these suppliers are small-to-medium-sized enterprises (SMEs) lacking experience in emissions calculation or reduction.
To address this issue, Schneider Electric extended to its associates substantial support such as training, tools and workshops. The company also provided live training sessions, digital emission calculators, decarbonisation roadmaps and diagnostic tools with the overall purpose of demystifying the complex discussion around climate change and promoting impactful, cost-effective actions.
The project yielded significant outcomes: it spurred growth in the number of suppliers calculating and reporting their CO2 footprints, led to notable reductions in greenhouse gas emissions, and initiated a rise in the average emission reduction target among suppliers in all regions.
This ambitious project has underlined that collaboration, practical support and strong governance are crucial to achieving upstream decarbonisation. Furthermore, that cultivating a broader sense of environmental responsibility within the corporate community can encourage suppliers to measure and reduce their carbon footprints, which in turn has motivated others in the industry to follow suit.

JUDGES' COMMENTS

A great programme with strong results! Extremely strong mobilisation of suppliers and an impressive list of concrete actions with tangible outcomes."

Finalists: Cabinet Office and Crown Commercial Service | innocent | AXA UK & Ireland | Lloyds Banking Group | Ministry of Defence | Sainsbury's



Procurement Team of the Year – Small Organisation

WINNER: ForgeRock

PROJECT: Greenfield Procurement Function Implementation

In 2021, ForgeRock undertook a project to establish a greenfield procurement function to address key challenges and drive performance improvements. Objectives included scalable growth, cost optimisation, colleague satisfaction, customer success through supply chain risk management, business transformation, ESG integration, policy governance, and building a contract database.
Adopting a best practice CIPS procurement framework, the project saw a team of two tasked with presenting a business case, appointing functional leads, establishing procedures, applying cost optimisation approaches, and enforcing governance. Despite various challenges, the project achieved substantial results, including a reduction in procurement timescales and over 10% cost reduction. Additionally, colleague engagement scores have impro§ved, supply chain risk management has been integrated, and business transformation plans have been successfully implemented. An ESG framework was also established, along with policy governance, and a comprehensive contract database.
Stakeholders provided positive feedback, which highlighted the simplicity and transformative impact of the new procurement approach. The procurement function played a crucial role in technology acquisition, supplier privacy diligence, meeting customer deliverables, and ensuring product development deadlines were met. The project's success has garnered increased recognition and support, expanding the procurement function's responsibilities across the organisation.

JUDGES' COMMENTS

"A fantastic example of starting a totally fresh procurement team and ambition, with truly exceptional results delivered for business and team engagement. Underpinned with strong procurement foundations that will enable the right platform for the team to continue to grow."

Finalists: Metropolitan Thames Valley Housing | Retal Urban Development | Vectura Fertin Pharma | ForgeRock | UCAS | London Luton Airport

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Procurement Team of the Year – Large Organisation

WINNER: MTN Group – Global Sourcing & Supply Chain

PROJECT: Agile Procurement Transformation

Africa's largest mobile network operator, MTN Group, has successfully carried out a comprehensive procurement transformation programme which changed its procurement function from a cost centre to a value creation entity. The transformation addressed three main challenges: converting procurement operations into a value-generating function, integrating environmental, social and governance (ESG) factors into the sourcing and supply chain strategy, and strengthening the resilience of supply chain operations.

To address these, the company implemented an industry-first agile procurement transformation programme, which saw a shift in focus from cost to value generation, introduced an agile and iterative sourcing model, and incorporated ESG elements into the procurement processes. The project also included a digital transformation with in-house data analytics and automation to enhance efficiency and decision-making. The outcome of the transformation was positive, including significant cost savings, efficient risk management, increased sustainability practices, and enhanced collaboration and innovation. The project also resulted in the company's inclusion in the FTSE/JSE Responsible Investment Top 30 Index in 2022. The company's experience offers a strong case study for other businesses seeking to transform their procurement processes from cost centres to value creation entities.

JUDGES' COMMENTS

"This transformation strategy is truly impressive, pushing forward new value streams, talent shifts, sustainability and digitisation. Undertaking a 360-degree transformation requires courage and resilience, and it's clear that it has delivered some fantastic results financial and otherwise."

Highly Commended: Sainsbury's
Finalists: EY | Virgin Media O2 | C. & J. Clark International | Randox Laboratories | PepsiCo Chinas



Sustainable Procurement Champion

WINNER: Christophe Quiquempoix

Sustainable Procurement Vice President, **Schneider Electric**

The title of this year's Sustainable Procurement Champion has been awarded to Christophe Quiquempoix for his achievements as Vice President of Sustainable Procurement at Schneider Electric.
With over 30 years' experience working across various supply chain functions, Christophe's expertise has been instrumental in reimagining Schneider Electric's approach to sustainable procurement. His unwavering dedication has garnered widespread recognition, evident in accomplishments such as the company receiving six global awards in 2022, and his own noteworthy inclusion in the Sustainable Procurement Champion Index.
Under Christophe's leadership, Schneider Electric has seamlessly integrated sustainability into the very fabric of its procurement strategy. Alongside his many notable feats, Christophe played a vital role in making sure sustainability parameters were introduced as a fundamental aspect of supplier evaluation criteria. The fruits of his labour are also evident in the significant increases in supplier greenhouse gas emission reporting and a commendable reduction of emissions by over 13%, as of April 2023.
Beyond his endeavours at Schneider Electric, Christophe has become a recognised voice in the field of sustainable procurement. As a result, he actively engages in industry councils, delivers academic lectures at prominent institutions, and is a sought-after expert, as evidenced by his interviews in various procurement media outlets.

JUDGES' COMMENTS

"Christophe is clearly a role model and his outstanding achievements have not only propelled Schneider Electric to where they are today, but have also set clear expectations and strategic goals for the future."

Finalists: Madeline Fitton | Rebecca Howard | Kevin Victory | Dr. Akilah Jardine



Young Talent

WINNER: Kristina Andric

Supplier Manager, **Tetra Pak**

As a Global Supplier Manager at Tetra Pak, Kristina Andric has consistently achieved remarkable success within various indirect categories.
Within three years, she has obtained Certified Advanced Procurement Professional status, showcasing her determination and skill. She has spearheaded the management of the global freight forwarding category, leading to increased payment terms and considerable savings. Kristina's drive for sustainability has seen her work on enriching strategic supplier relationships, developing supplier compliance with responsible sourcing, along with promoting Tetra Pak's sustainability goals.
Managing the supply chain flexibility project, Kristina has been able to leverage her skills in communication, project management and conflict resolution to accurately identify critical areas of improvement. She has played a pivotal role in driving a strategic, company-wide culture change programme within indirect procurement, engaging top-level executives, including the CEO, and receiving an award for her performance.
Throughout her career so far, Kristina has overcome significant challenges, which have taught her to advocate for her ideas with confidence and navigate complex stakeholder perspectives. Her passion for growth, strategic thinking and innovative problem-solving has not only bolstered her personal development but has also made a tangible impact on her organisation's operations.

JUDGES' COMMENTS

"Kristina shows impressive drive and bold attitude challenging the existing and driving for change. Continuous learning appears to be at the core of Kristina's success. Bravo and please continue, do not miss any opportunity to learn and to listen."



Leader of the Year

WINNER: Anna Spinelli

Chief Procurement Officer, **Deutsche Post DHL**

Anna joined Deutsche Post DHL Group as CPO in June 2020. Since then she is leading a diverse and inclusive global procurement organisation committed to build a competitive and sustainable ecosystem between the supplier base and the Group. Prior to joining Deutsche Post DHL, she gained international experience in procurement, supply chain and operations, in different sectors - automotive, electronics, consumer goods, and telecommunications. She worked for some industry leading companies in Europe and the USA: Fiat, GM, BMW Group, Royal Philips and Telecom Italia.
She holds a Master's Degree in Management Engineering from the University of Udine (IT).

JUDGES' COMMENTS

"Anna is an inspirational leader with a passion and drive to collaboratively drive sustainable and ethical procurement strategies that deliver meaningful action towards a fairer, cleaner, more sustainable planet Anna is a great ambassador of procurement and will no doubt continue to inspire many more future stars of the profession."

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