



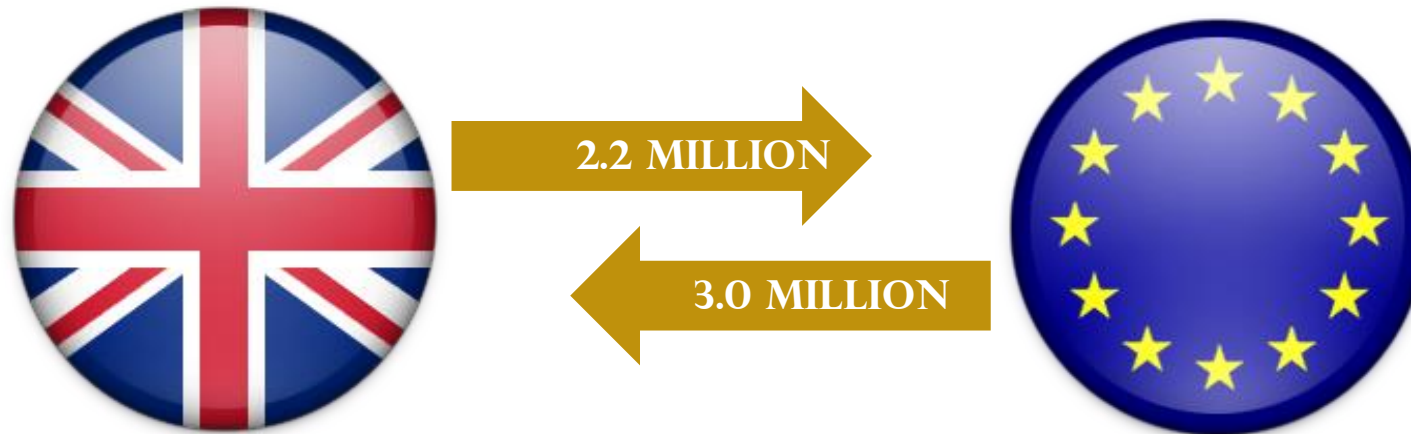
Going Global: How Blevins Franks mastered mobilising their workforce for the future

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Head of Business Technology Solutions

Blevins Franks Group

The leading international tax and wealth management advisers to UK nationals living in Europe



Blevins Franks Group

Core Business

- **Advisory**
 - Tax led wealth advisor to UK expatriates moving to/ in France, Monaco, Portugal, Spain, Malta & Cyprus
 - Tax led wealth advisor to UK expatriates returning to the UK
- **Trust Company (Malta)**
- **Pension Provider (Malta)**

Blevins Franks Group In Numbers

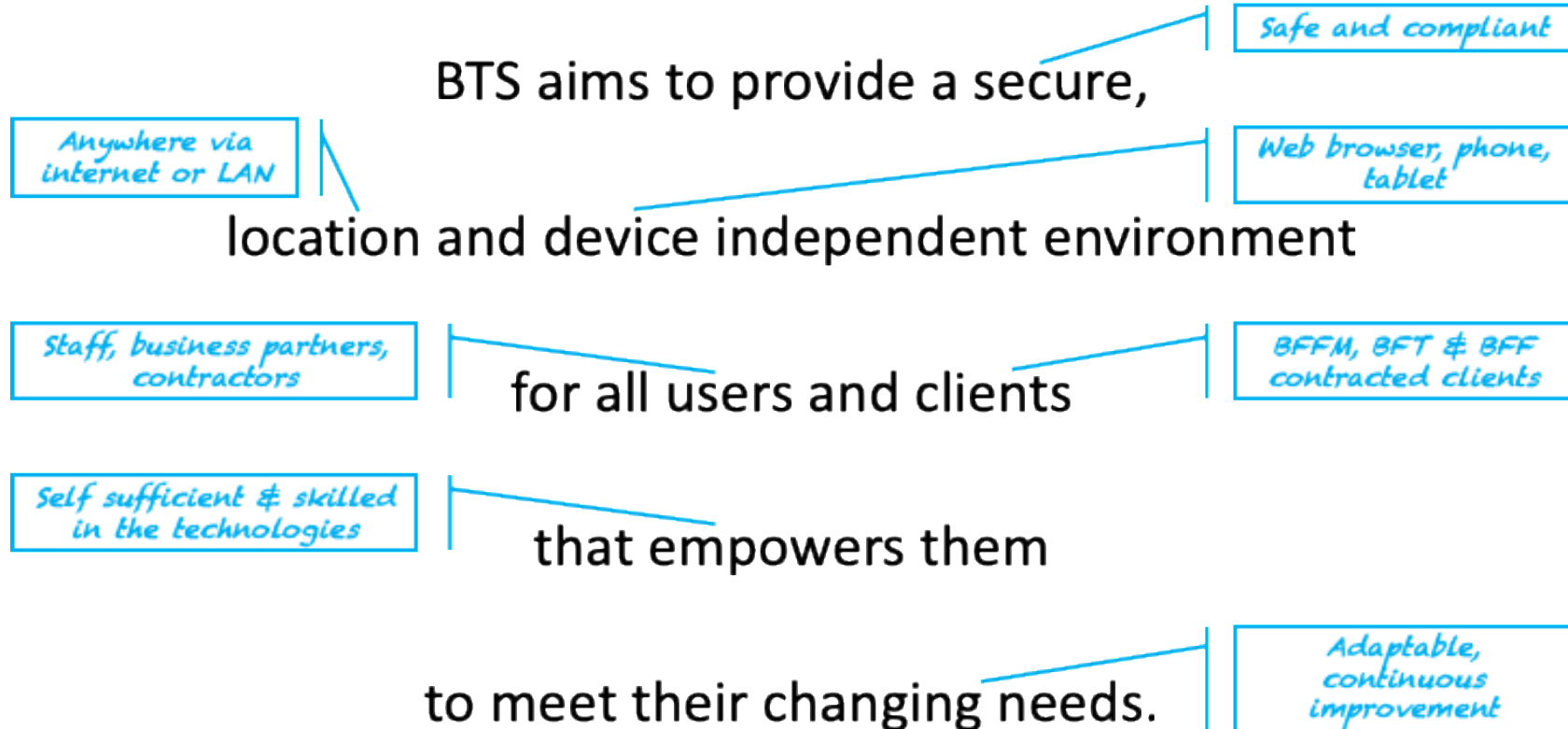


IT Strategy

Our purpose is not to develop IT solutions but to leverage IT for the benefit of our clients

- Acquired in 2013 by new management – new IT strategy
- Started by moving the wealth (client) platform to a cloud service provider in 2015
- Speed of change in IT
- Required depth of knowledge
- 3 people supporting 7 countries + staff numbers increase from 120 to 250
- Business continuity

Business Technology Solutions



Business Challenges

Challenge	Requirement
No permanent on-site IT support in many offices due to size	<ul style="list-style-type: none">▪ Simple transition to new services that users do not need a high level of support▪ Simple remote support model
Time zones, languages	<ul style="list-style-type: none">▪ Multi-jurisdiction capable
Different local devices on different operating systems and software versions	<ul style="list-style-type: none">▪ Device independent▪ Brings everyone onto a single standard versions
Information Security across a diverse estate	<ul style="list-style-type: none">▪ Minimum security standards for all sensitive data regardless of device, location, user, etc.
Business Continuity	<ul style="list-style-type: none">▪ Core data continuity managed externally

Perception Challenges

Too dependent on
a single partner

I need everything
on my local
device to work
on a plane

What if the
internet is
down?

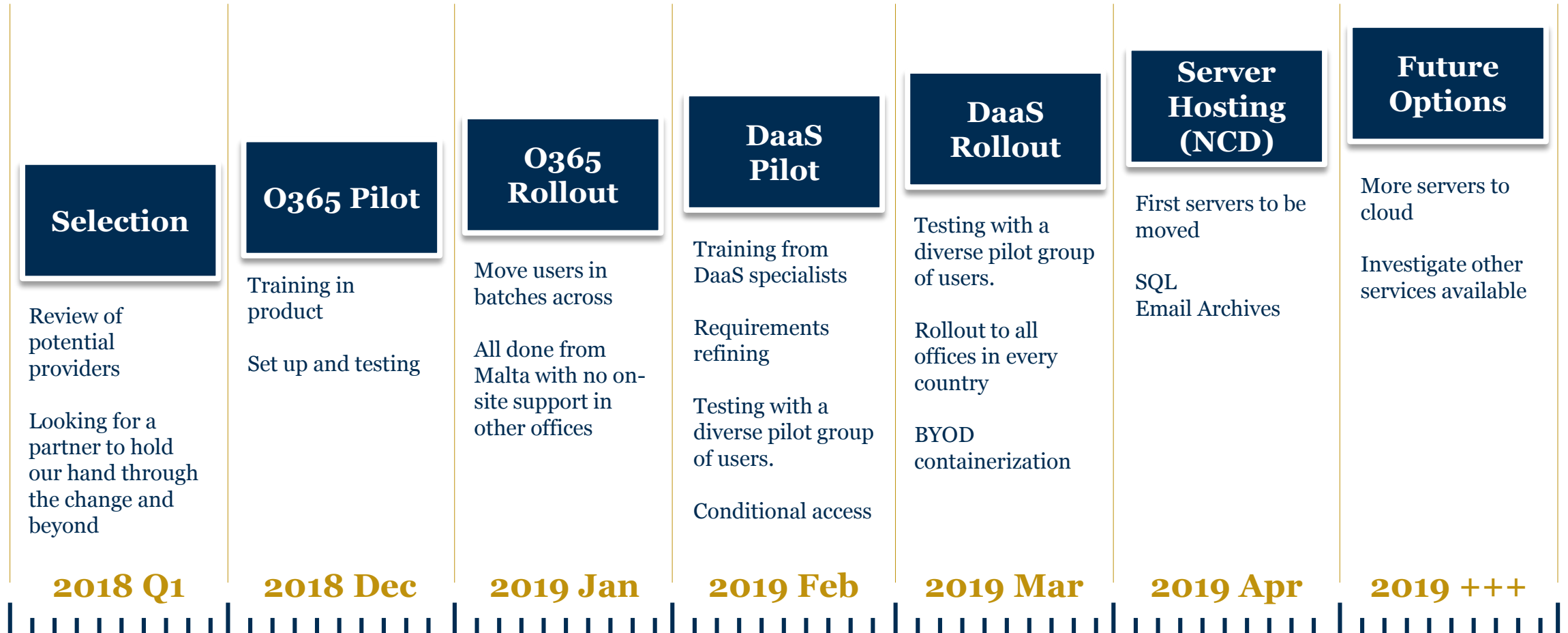
MFA will
decrease
efficiency



Partner Selection

- Global presence
- Multi-jurisdiction experience
- Cloud based hosted
- Highly configurable by us
- Module based
- Committed to European not just UK market
- Business partner approach not software supplier
- Understood the help we would need in understanding the new solutions
- Have a wide portfolio we can leverage as future phases

Our Journey



Want to know more

Visit Navisite stand P404 by the entrance





Thank You



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