Natterbox for Sales Cloud®

Constantly under pressure to hit target?

Burdened with administrative and non-selling tasks?

Fed up with incomplete data and lost visibility of call activity?

To have successful conversations with your customers and prospects daily, you need to have access to the right tools to get the job done. No more time wasted on incomplete data, multiple sources and manual admin methods.

Natterbox Advanced Voice Services (AVS) removes the complexity from manually updating Salesforce with call activity, by automatically capturing data and updating the lead and contact record, regardless if you're in the office or on the road.

"Natterbox has delivered at least an hour a day in productivity gains for each user. This equates to estimated £4,000 savings per user and a £200,000 annual saving across the business. All this for a solution that costs no more than our previous telephony system which delivered a fraction of the benefits."

Engage Partners

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salesforce available on AppExchange

Key benefits & features

Salesforce Integration

The world's first global business phone system with Contact Centre, 100% embedded and managed entirely within Salesforce.

Accelerate Sales Productivity

Gain greater efficiency with click-to-dial, screen pop, progressive and preview dialler, live note taking and automatic activity capture via Natterbox CTI.

Increased User Adoption

Unlock the full potential of Salesforce with improved adoption from automatic activity logging and pre-defined wrap up codes, empowering agents with a complete activity history.

Actionable Insights

60+ points of call data captured and automatically pushed into a lead/contact in Salesforce. All of which can be built into 120+ customisable Salesforce reports and dashboards, to help you make better business decisions.

Track Marketing ROI

Assign numbers to campaigns, and give sales complete visibility over where inbound leads are attributed to.

Quality Assurance

Listen live and record calls to ensure every communication with your customers and prospects is to the highest standard.

Total Visibility

View inbound and outbound customer call history, sales team total calls, average time length, call waiting time and more, directly through Salesforce and our Wallboards.

Global Data Centres

Natterbox is available worldwide; serviced by our network of 8 global data centres, providing quality of service for calls, reliability and reduced complexity.

One Trusted Provider

We own our own Cloud PBX and our solution is 100% managed and embedded within Salesforce. Enabling transparency, flexibility and support, without needing to escalate to third party telephony suppliers.

Easily Scalable

Expand into new markets with Natterbox Cloud PBX, and deploy a new phone system in a new location, in a matter of minutes.

Ready to transform your conversations with customers & prospects?
Request a demo now at **natterbox.com/request-a-demo**