

Microsoft Teams with third-party video conferencing – what it means for the enterprise

15 May 2019

Your team from Pexip:



Anders Løkke
Marketing Manager

@anderslokke



Graham Walsh
Director of Architecture

@graham_walsh

What you will take away from this session

Understand the top five typical use cases in an organisation

Migrating to Microsoft Teams with third-party video conferencing

Get an overview of how it works and what it does

Understand if Cloud Video Interop is right for you



Microsoft's New Vision for Communications and Collaboration in Office 365 Impacts Microsoft Teams and Skype for Business Customers

 Microsoft | [Microsoft 365](#) [For business](#) [For enterprise](#) [Blog](#)

A new vision for intelligent communications in Office 365

By Lori Wright, General Manager of Microsoft 365, on September 25, 2017



Today's post was written by Lori Wright, general manager for Microsoft Teams and Skype product marketing.

Today at Microsoft Ignite in Orlando, Florida, we introduced **a new vision for intelligent communications**, transforming calling and meeting experiences for people and organizations around the world. Intelligent communications go beyond traditional unified communications, enabling you to complete tasks more efficiently with minimal context switching, participate in more productive meetings that cover the entire meeting lifecycle, and better manage your everyday communications overload.

Microsoft Teams is core to our vision for intelligent communications—bringing together conversations, meetings, files, Office apps, and third-party integrations—to provide a single hub for teamwork in Office 365. Teams is now being used by over 125,000 organizations across the world in just six months since its launch. Its strong momentum has proven that teamwork is essential to the way work gets done today.

Microsoft Teams ecosystem

Project management	Sales, marketing, and customer support	Human resources	Employee engagement and surveys	IT support and DevOps	Design and visualization	Meetings and communications	Education	General productivity

A bit of history

Certified for Skype for Business Server in 2017

Announced as a partner for Microsoft Teams video interop in September 2017

Certified for Cloud Video Interop for Microsoft Teams in September 2018





What is the deal with Microsoft Teams and third-party video conferencing? Why is that complex?



10A 250V~

10A 250V~
13A 250V~

13A 250V~

What does Pexip do for Microsoft? Technically speaking?

1

Enables third-party video teleconferencing (VTC) systems to join Microsoft Teams and Skype for Business meetings (typically Cisco, Polycom, etc.)

2

Simplify existing video conferencing – and shift workloads into the Microsoft Azure cloud through a number of Pexip capabilities





How do I migrate from Skype for Business to Microsoft Teams – and ensure I keep my video conferencing interoperability capabilities?

Use cases

1

Skype for Business Server > Microsoft Teams:

Has existing video conferencing solutions and is migrating from Skype for Business Server to Microsoft Teams.

Use cases

2

Skype for Business Online > Microsoft Teams:
Migrates to Microsoft Teams from Skype for Business Online.

Use cases

3

Cisco UC > Microsoft Teams:

Organisation moves from Cisco video to Microsoft Teams, but wants to keep existing meeting room systems.

Use cases

4

Mix of different solutions > Microsoft Teams:

The organisation has multiple solutions and vendors side by side, eg. Cisco, BroadSoft, SfB Server, SfBO, etc.

Use cases

5

The organization works with others that have other solutions:

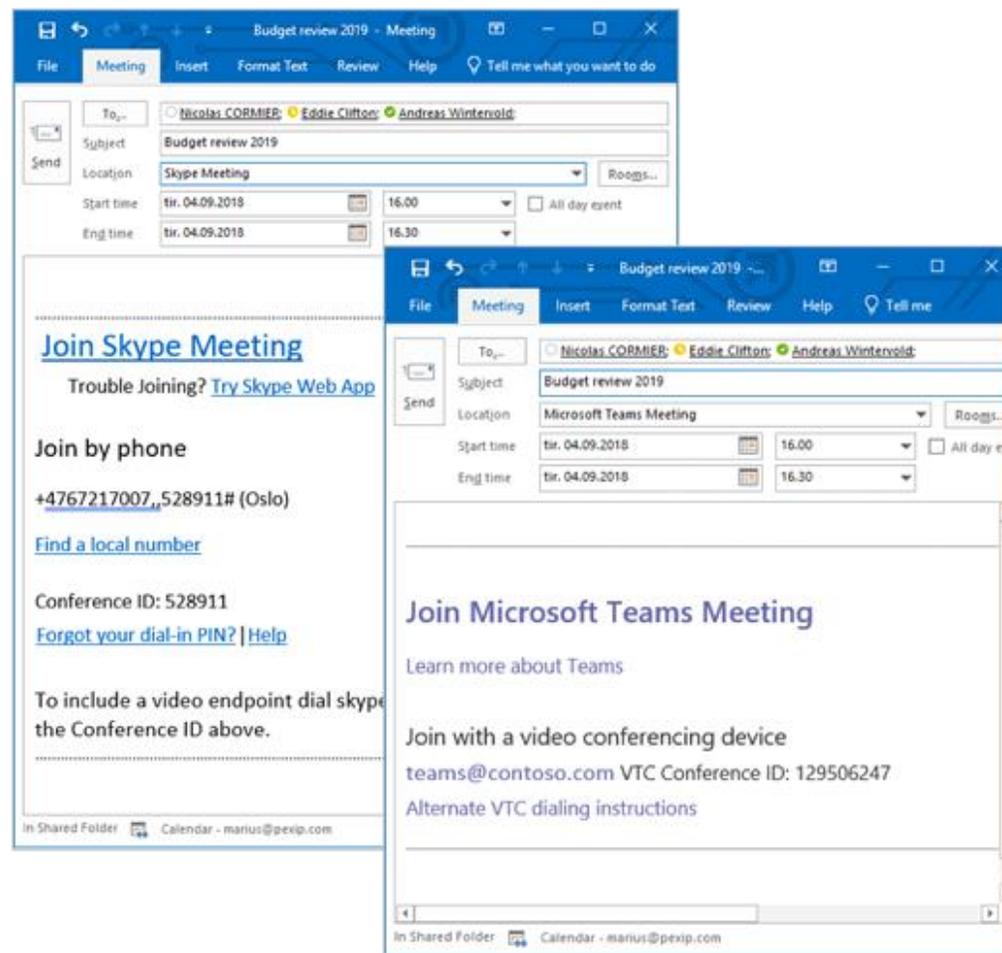
The organisation uses Microsoft collaboration technology, but works with partners and customers that use other solutions.

What does Pexip for Microsoft Teams look and feel like?



How do I make sure the correct dial-in information is in the meeting invite I send out? Do I have to do anything?

Meeting invites





*So how do I join the meeting then
– considering I have a Teams meeting
invite from someone?*

Is it easy?

Native experiences

The screenshot displays the Microsoft Teams interface. On the left is a navigation pane with icons for Activity, Chat, Teams, Meetings, Calls, Files, Apps, and Help. The main area shows a calendar view for Friday 10/05 with a meeting titled 'UK marketing campaign' at 3pm. The meeting details pane on the right includes a 'Join' button, the date and time (Friday, 10 May 2019, 15:00-15:30), and the organizer James Berg. It also lists the attendee Anders Løkke and provides options to 'Accept', 'Tentative', or 'Decline'. A message from the organizer says, 'Happy to bounce this to Monday if there's nothing further of relevance to discuss to today. Just say! 😊'. At the bottom, there are instructions to join via video conferencing device with the Teams URL and VTC Conference ID (124976097), and a 'Join via Video System' button with a pexip logo and a video system icon.

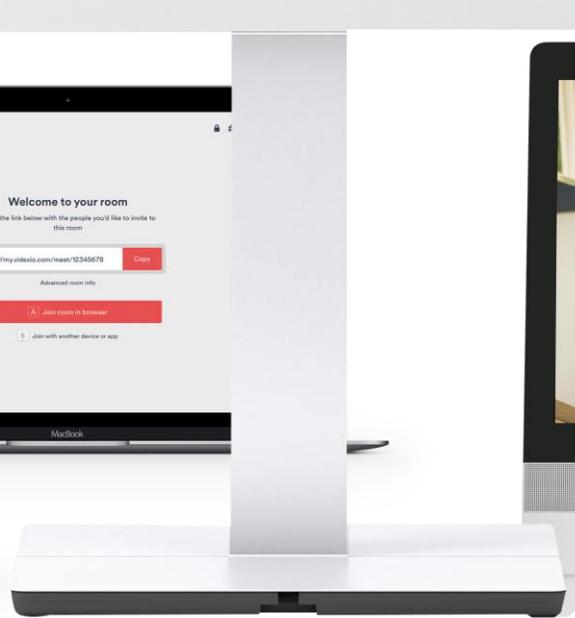
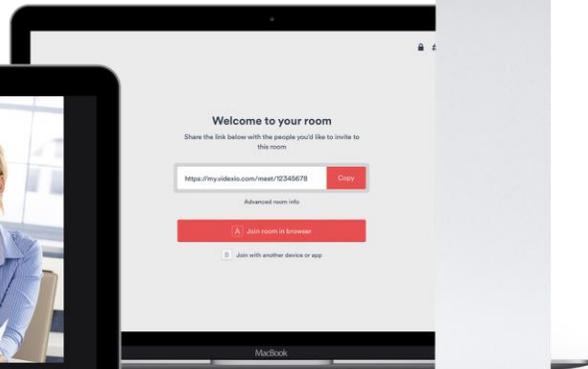
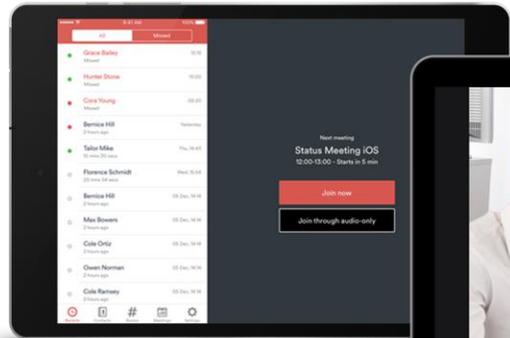
⋮ Your world connected

Native experiences



••• Your world connected

reXip





*How do I know what system the people
I invite will join from?*





*So what do I need to do as an enterprise
– how do I get started, where do I begin?
Is Cloud Video Interop for me?*

Key questions to ask yourself

Are any of the key use cases relevant to me?

What is it that I want to accomplish?

Should I be paying for multiple UC platforms and licenses?

Have it your way:



In any cloud



Self-hosted



As a service



Summary

- Pexip enables third-party video conferencing systems and non-Microsoft clients to join Microsoft Teams calls as native participants – with audio, video and content sharing
- You can have Pexip as a dedicated software platform or as a service depending on your organization's needs and requirements



Your world connected

pexip

Q & A

See us

pexip

Pexip

Stand: **B107**



show more

For more information: pexip.com/teams

docs.pexip.com

msft@pexip.com