

Yealink One-Stop Solutions for Zoom

Empowering your Communication and Collaboration

Yealink zoom

Overview

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**About
Yealink**



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**Yealink Devices
Portfolio for Zoom**



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**Value of Yealink
Video Solutions**



04

**Business Support
& Global Service**



Yealink

Global Leading Provider of Unified Communication & Collaboration Solutions

Unified Communication Solution | Video Conferencing Solution | Personal Communication Solution

38.4%

Annual Growth
2014-2019 38.4%

140+

Covering 140+
Countries & Regions

9Bn+
USD

Market
Capitalization

Yealink zoom

"Our partnership with Yealink provides Zoom customers with a full range of high-quality, multi-function audio and video hardware solutions built to create more simple and efficient workspaces. We firmly believe our ongoing cooperation with Yealink will continue to provide rich and pleasant communication experiences for our customers."

Oded Gal

Zoom | Chief Product Officer



Yealink | Zoom



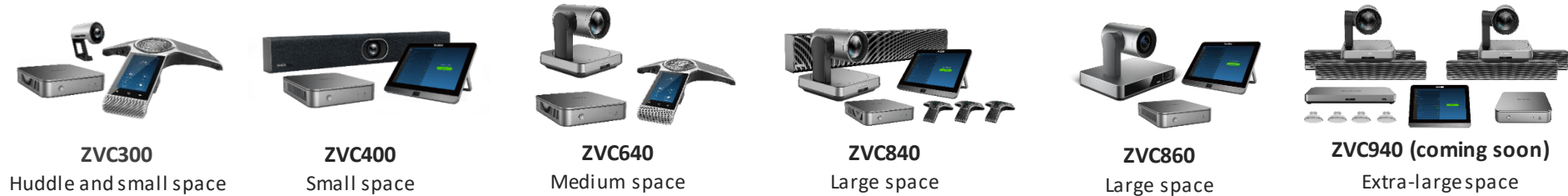
Yealink Audio & Video Devices Portfolio for Zoom

Comprehensive Portfolio for Every Space

Desktop IP Phones
DECT IP Phones
Conference phone



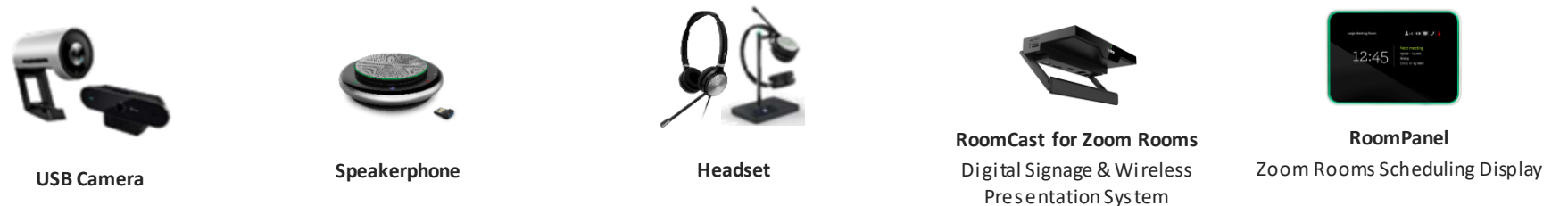
Zoom Rooms System -
ZVC Series



Zoom Rooms Appliances -
MeetingBar
BYOD meeting kit



USB Camera
Headsets
Speakerphones
Accessories



Yealink Video Devices Solution

Zoom Rooms & BYOD Meeting Kit

Cover
different size
of meeting
rooms



Huddle and Small room
(2-6 users)



Small room
(4-7 users)



Medium meeting room
(7-11 users)



Large meeting room
(12-18 users)



Extra-large meeting room
(>18 users)

Zoom Rooms
Appliances



A20- CTP18



A30 – CTP18

Zoom Rooms
System



ZVC300



ZVC400



ZVC640



ZVC840/ZVC860



ZVC940

BYOD
Meeting Kit



UVC30-CP900-BYOD Kit



UVC40-BYOD Kit



UVC84-BYOD Kit

One-Stop Solution

| | Yealink | Poly | Crestron | Logitech | Neat | AudioCodes |
|-----------------------------------|---------|------|----------|----------|------|------------|
| Desktop Phone | ✓ | ✓ | | | | ✓ |
| Conference Phone | ✓ | ✓ | ✓ | | | |
| Zoom Room Systems | ✓ | | ✓ | ✓ | | |
| Zoom Room Appliances | ✓ | ✓ | | ✓ | ✓ | |
| Zoom for Home VP59 | ✓ | | | | | |
| Personal devices (Webcam/Headset) | ✓ | ✓ | ✓ | ✓ | | |

Benefits



Lower procurement & maintenance cost



Same deployment methodology & maintenance for all devices



Seamless user experience for employees



Single contact for support

For Small and Medium Rooms Yealink MeetingBar

- ☐ Easy to Start
- ☐ Immersive Meeting Experience
- ☐ Future-Proof



❑ Easy to Start

❑ Immersive Meeting Experience

❑ Future-Proof

Easy Deployment

No cable crossing between the TV and the desktop area

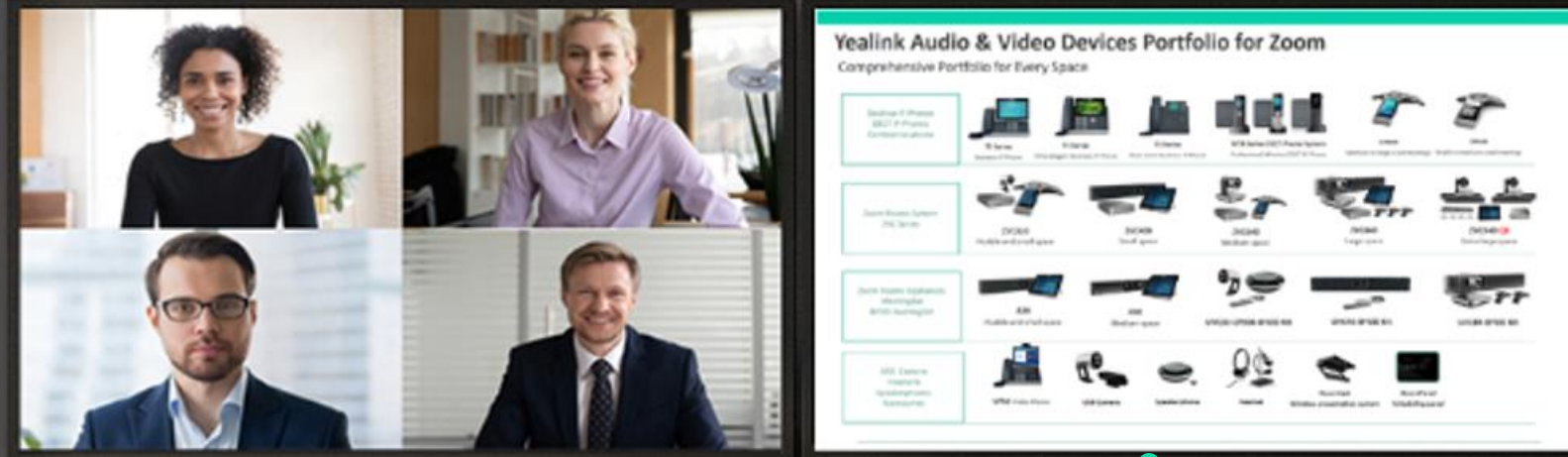


■ HDMI
■ CAT5e
■ Power

Easy to Start

Immersive Meeting Experience

Future-Proof



Human presence sensor
wake-up screen when entering the room

Dual Screen Support
meeting video and content can be
displayed at the same time

Easy to Start

Electric lens cap
protect meeting room privacy

❑ Easy to Start

❑ Immersive Meeting Experience

❑ Future-Proof



❑ Easy to Start

❑ Immersive Meeting Experience

❑ Future-Proof

Intelligent Video Meetings



Auto Framing

frame and captures everyone in detail



Speaker Tracking

switch automatically between active speakers



General Camera

A30 Camera - optical zoom

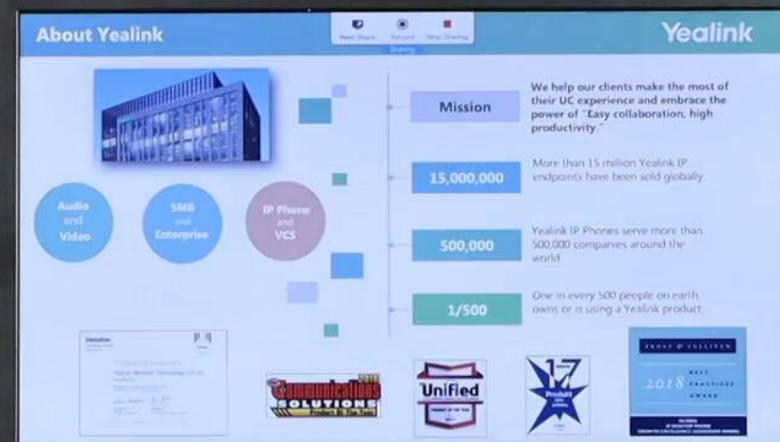
AI Auto Framing

Easy to Start

Immersive Meeting Experience

Future-Proof

Share content



When the Yealink Wireless Presentation Pod software automatically starts, press the presentation button to share full screen

❑ Easy to Start

❑ Immersive Meeting Experience

❑ Future-Proof



BYOD-USB Mode

Easy meeting with any UC platform

Multipurpose
High Compatibility
Simple Deployment

❑ Easy to Start

❑ Immersive Meeting Experience

❑ Future-Proof

High Performance Future-proof

Qualcomm SD845 Chipset

Compare to the SD835

CPU performance increased by 25%-30%

GPU performance increased by 30%

Power consumption reduced by 30%

Benefits

- Improve video processing efficiency and provide ultra-high-quality video
- Android can be upgraded continuously (Android 11 and more)
- Expansibility of Feature updates: Multi-screen, Picture-in-picture and more



For Large and Extra-large Rooms

Zoom Rooms system

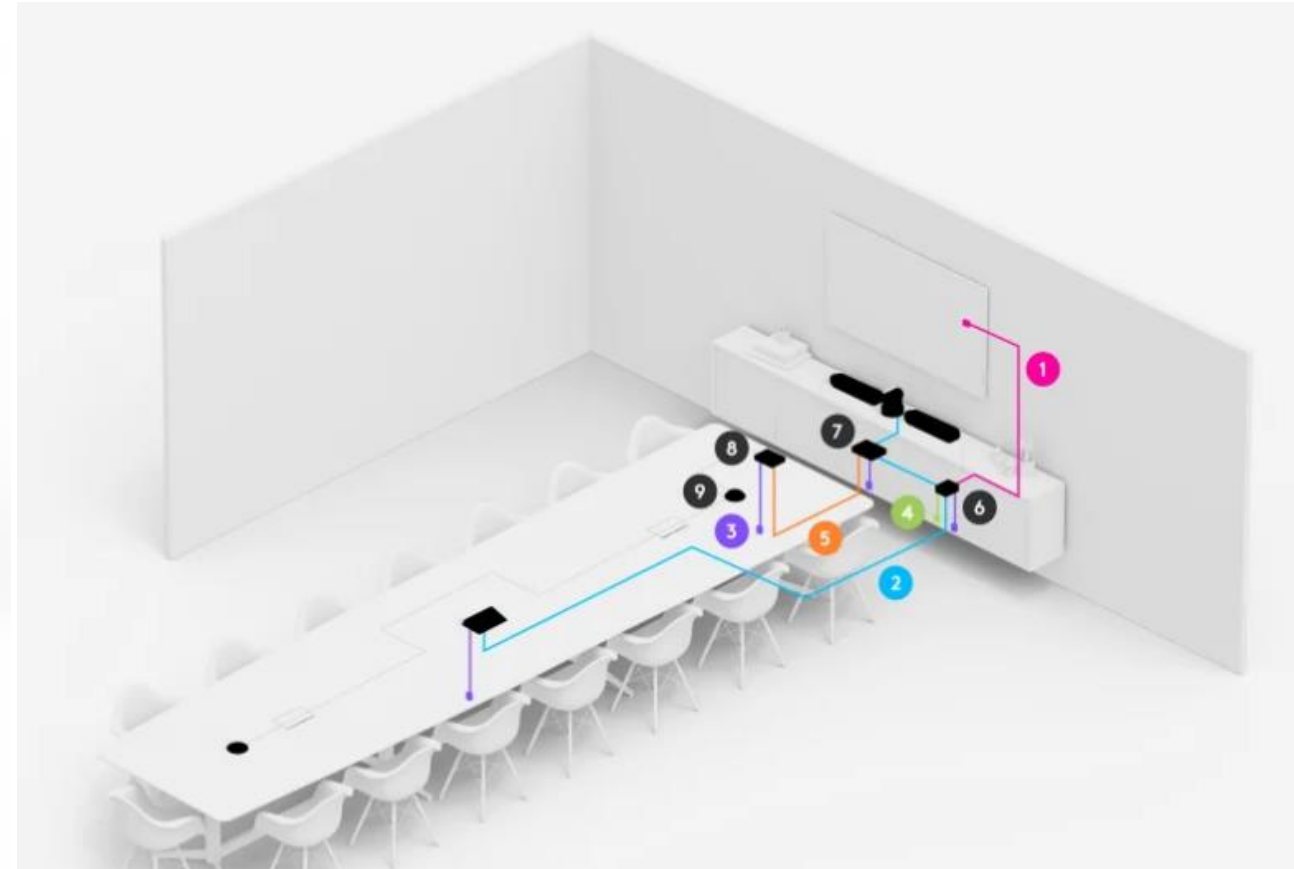
1. One-cable easy deployment
2. Flexible audio options
3. Extra-large room solution

One CAT5e Cable Technology

- Yealink ZVC system - Only **one CAT5e cable** connecting the table area and TV area for a clean tabletop
- Compared with USB cable (Other vendors' solutions), Yealink CAT5e cable can be extended **up to 30 meters and costs much less**



Yealink – one CAT5e cable connects TV to table area



More than 5 cables

CPW90 Wireless Mics



VCM36 Wireless Mic



VCM38 Ceiling Mic



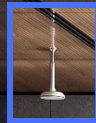
VCM34 Array Mic



**Flexible
Audio
Options**

Powerful Audio Solution

ZVC940 can work with up to 8 VCM38 ceiling microphones and 4 MSpeaker II soundbar, providing a powerful audio solution for extra-large room.



Multi-Camera Solution, Camera layout

36x HD optical and digital zoom PTZ 4K camera - Yealink UVC84, up to 9 units with AV Hub



UVC30 content camera - Whiteboard

allows a real-time whiteboard collaboration in Zoom meetings.

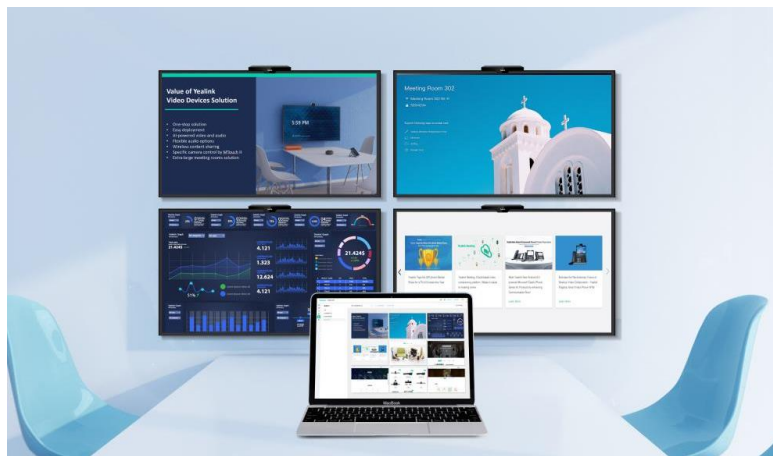
Extra-large Rooms Solution

ZVC940 for Training Rooms and Classrooms (up to 30 people)

Leading and Advanced

Intelligent meeting experience

- Human presence sensor & Electric lens cap
- Auto Framing & Speaker Tracking
- Wireless sharing



Smart Workspace

- Yealink RoomCast wireless presentation system
- Yealink RoomPanel scheduling panel



Joint development with Zoom

- Picture-in-picture
- Multi-screen
- AI features
- More innovations on video & audio experience



Yealink Professional Services For ZOOM

Yealink provides services range from pre-sale to after-sale support to ensure the excellent user experience.



Consulting



Proof of concept



Global Delivery



Deployment



Training



Maintenance



Management



After-sale support

Yealink zoom

Connecting you with flexibility and simplicity

Best-in-class devices for Intelligent Communications

Yealink for Zoom: zoominfo@yealink.com



Architectural Design Proposal