

Data Management Redefined

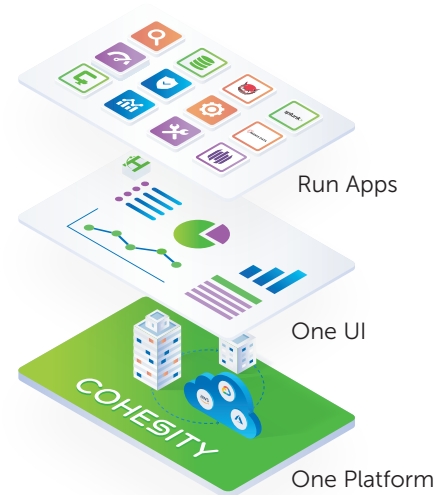
BRINGING GOOGLE-LIKE SIMPLICITY TO DATA MANAGEMENT

Most enterprise data is scattered across multiple locations on-premises and in public clouds, trapped in infrastructure silos, and buried unseen in long forgotten storage systems, making it almost impossible for IT to control – still less exploit for business advantage.

Cohesity eliminates this mass data fragmentation problem with a web-scale, data management platform that radically simplifies the way companies protect, control and extract value from their data. This software-defined platform spans across clouds and data centers, can be managed from a single GUI, and enables independent apps to run in the same environment.

Solution: Web-scale software-defined data management platform

Benefits: Simplify operations and infrastructure, reduce TCO by 70% or more, easy cloud integration, Google-like search



DATA MANAGEMENT REDEFINED

The key to the Cohesity approach is the ability to collapse workload silos, eliminate copies and share data efficiently. We start with backups, which are usually treated as expensive insurance that sits idle. Instead Cohesity enables IT to do more with their data, such as detect ransomware attacks, search for potential compliance violations, and run analytics to extract unique insights by running apps on the same platform.

- **Cohesity DataPlatform™** – The only solution built on a hyperconverged, scale-out design that converges backup, files, dev/test and analytics, and uniquely allows applications to run on the same platform to extract insights from data. Designed with Google-like principles, it delivers true global deduplication and impressive storage efficiency that spans edge to core to the public cloud.
- **Cohesity DataProtect™** – Modern backup and recovery software fully integrated with the Cohesity DataPlatform, providing simple policy-based backup, archiving to public cloud, recovery point objectives (RPOs) within minutes and instant mass restore while lowering TCO by 70% or more.
- **Cohesity Helios™** – A unique SaaS-based application that works in concert with Cohesity DataPlatform to provide a single view and global management of all your data and workloads wherever they reside - on-premises, public cloud, and edge. Much more than a passive dashboard, Cohesity Helios utilizes cutting edge machine learning algorithms to proactively assess IT needs and automate infrastructure resources.

At A Glance

Founded: 2013

Founder & CEO: Mohit Aron

HQ: San Jose, California

Key funding partners: Sequoia Capital, Cisco Investments, HPE, Google Ventures, SoftBank and Morgan Stanley

Representative Directors & Advisors:

- Dan Warmenhoven, former NetApp CEO
- Bill Coughran, Sequoia Capital
- Carl Eschenbach, former VMware President & COO, Sequoia Capital
- Jonathan Chadwick, former VMware CFO
- Rob Salvagno, Cisco
- Paul Glaser, HPE

Industry accolades:

25+ awards

Cohesity MarketPlace - Browse applications from Cohesity as well as third parties in our one-stop MarketPlace. Pre-built applications run directly on DataPlatform in categories including security, compliance, eDiscovery, cyber exposure, data analytics and more.

PRODUCT LEADERSHIP	GLOBAL ADOPTION	SOLUTION INTEGRATION
Recipient of numerous awards including Visionary in the 2019 Gartner MQ for Backup & Recovery Solutions, Leader in the 2019 Forrester Wave for Data Resiliency Solutions, inclusion in the Forbes 2019 Cloud 100, and a 2019 CNBC 50 Disruptor Award	Over 1000 customers from Global 2000 enterprises and federal agencies	Tight integration with open source and leading virtual, physical, and cloud solutions from Amazon, Dell, EMC, Google, IBM, Microsoft, NetApp, Nutanix, Oracle, Pure Storage, and VMware
STRATEGIC BACKING	DEEP TALENT	PATENTED TECHNOLOGY
Strong financial backing from Sequoia, Cisco, HPE, Google, SoftBank, Morgan Stanley, and more	Employees hailing from industry pioneering companies including Google, Nutanix, VMware, Cisco, EMC and Palo Alto Networks	Unique approach to solving data and application challenges, resulting in nearly 70 patent assets to date, with many more in the pipeline
MARKET LEADERSHIP		



Named Visionary in 2019 Magic Quadrant for Data Center Backup and Recovery Solutions



Named Leader in The Forrester Wave – Data Resiliency Solutions



2019 CNBC Top 50 Disruptor



Awarded as Cloud Leader



Data Center Backup and Recovery Software



3X Customer Service Award NPS 90+

CUSTOMERS



Learn more about Cohesity at cohesity.com.

*Gartner Magic Quadrant for Data Center Backup and Recovery Solutions, Nik Simpson, Santhosh Rao, Chandra Mukhyala, October 10, 2019. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

*A 2018 Gartner Peer Insights Customers' Choice for Data Center Backup and Recovery Solutions. Gartner Peer Insights Customers' Choice constitute the subjective opinions of individual end-user reviews, ratings, and data applied against a documented methodology; they neither represent the views of, nor constitute an endorsement by Gartner or its affiliates.

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