

# AWS Partner Led WAFR.

Our Well Architected offering for  
Partner Led Clients



# Introducing the WAFR, under a Partner Led Agreement.

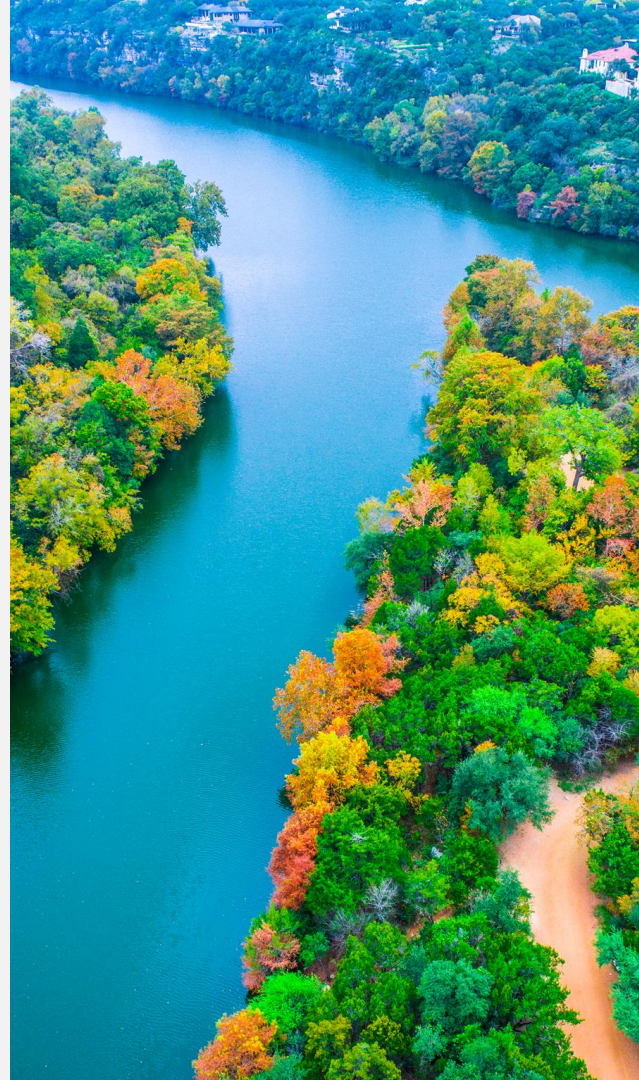
AWS is known for setting the benchmark in customer support and retention. Their commitment to their customers is second to none; from supporting technical issues to advising on cost reduction and strategy, they have some of the best account managers in the industry.

One of AWS' biggest strategies for 2023 is to leverage their trusted Partner Network to elevate this level of support even further by linking their customers and challenges, to extremely well-equipped technology providers that hold the relevant advanced accreditations and are aligned to the AWS philosophy.

By definition, AWS Advanced Partners have specialists in many pillars of the AWS ecosystem and we have a team of Professional Solution Architects that support various specialisms. Notable specialisms for 3Gi include MAPP and Migration projects, Machine Learning and AI, and the Well Architected Framework, the latter being the focus of this service offering.

Transitioning your account to a Partner led scheme is easy, zero cost and non committal. With this in place we explore how you can then start to leverage the Well Architected Framework to review your environment and implement remediation steps that are in line with you wider technology objectives, all fully funded.

**This deck explores the benefits, costs and how you get there.**



# Why do a WAFR with 3Gi?

## 1. Expert Team & Dedicated SA

We have an established team of technology consultants, specialists, and solution architects so we can align the right resources dependent on your technology stack. Your dedicated Solution Architect to take you through the process will be chosen based on best fit, and will have extensive experience in completing the WAFR's

## 2. Cost Neutral

We commit to getting your WAFR fully launched free of charge (under a Partner Led Agreement), so we can get to the point of scoping up the remediation effort before you have to commit to any cost. At this stage, we can weigh up how much involvement / help you need from us to get the \$5,000 credit secured.

## 3. Objectives & Value Aligned

To generate real value from the WAFR, we first need to understand your objectives and desired outcomes. We can then conduct the review as you need and generate a remediation plan that can address real challenges and improvements that you need to make in your AWS environment. Running a WAFR to implement Cloud efficiency and compliance can be difficult for teams to articulate to the board in terms of; how are we secure? how do we know the costs are low? and are we following best practice? For this, we run a board pack/score card process to help align with the complete stakeholder management chain.

## Is it for me?...

We offer the same solution under a partner led agreement to any size business (Start up to Enterprise), and the credit available is the same. The larger the environment we usually find there are more workloads to review. We suggest its particularly applicable for;

- ✓ Start-up / Scale Up Review
- ✓ Enhanced DevOps advice
- ✓ Security Conscious Teams
- ✓ Supporting internal teams
- ✓ Unblocking AWS challenges
- ✓ Getting costs in line
- ✓ Keeping MSPs on their toes
- ✓ Getting best practice peace of mind

# What are the stages of the WAFR?

The steps to kicking off a Well Architected Framework Review are straightforward, and we have a certified WAFR team to manage through the process, at all times keeping the objectives and value at the centre of the approach.



# Frequently Asked Questions ?

## 1.) Can I just keep the \$5,000 credit once the remediations are done?

Yes, absolutely. If you can complete the remediation items with your internal team, then the credit is simply taken off your subsequent bills.

## 2.) Once I have completed a WAFR with you, am I contractually tied to anything?

No, there is nothing contractual about the WAFR agreements. If you complete the review and do not want to proceed with the remediations, that's fine.

## 3.) Can I do multiple Well Architected Reviews?

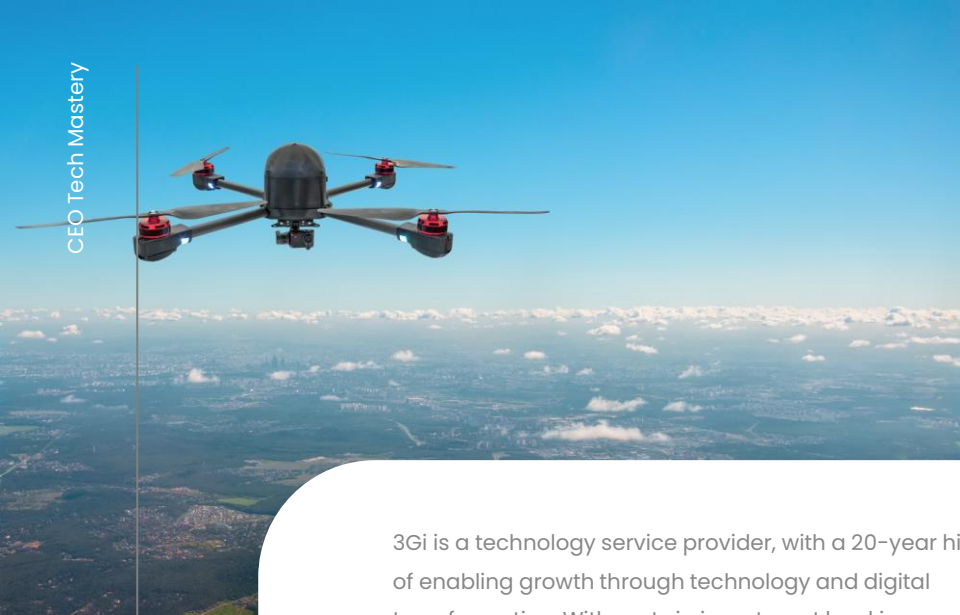
Yes, you can complete a WAFR on each workload you have. So if you have 5 workloads (defined as a business delivery system), then you can do 5 WAFR's and get the remediation credit on each one of them

## 4.) Can we complete the WAFR with our existing technology service provider?

Yes, but your service provide needs to be an Advanced Partner and hold the WAFR accreditation. This allows them to conduct the reviews and unlock the credit.

## 5.) How frequently should I do a WAFR?

There is no set timeline, but we recommend performing a WAFR on each workload every 12 months.



**3Gi** - AWS Advanced Partners

# About 3Gi

3Gi is a technology service provider, with a 20-year history of enabling growth through technology and digital transformation. With roots in investment banking, we supply build, and support services to let start-ups, scale-ups & established businesses adopt, command, and keep up to date with the ever-growing world of 'Cloud Technology'. As well as commanding an expansive DevOps capability, 3Gi Technology is an Advanced AWS Partner and holds a broad range of specialist AWS technology designations, and are Well Architected experts.

2022







# Thank You.