

# Our fresh take on salary sacrifice car schemes



# Why do you need salary sacrifice?

Over half of UK businesses now offer Salary Sacrifice with 64% of employees citing it as an important business benefit."

(Source: Employee Benefits survey - 2022)



# National Insurance Contributions

Whilst we recommend passing back National Insurance (NI) savings to employees for maximum uptake you can choose to retain all or part of the savings to help reduce your National Insurance contributions.

# Environmental, Social & Governance (ESG)

A salary sacrifice car scheme supports ESG goals by promoting environmental sustainability, social responsibility, and good governance.

It encourages employees to adopt electric and low-emission vehicles, reducing carbon footprints and supporting net-zero targets.

It helps businesses meet sustainability targets while offering valuable employee benefits.



## Why choose SalAd?

#### Multi-Bid

No single funder can offer the best price on every vehicle, for this reason we work with multiple lenders to get the lowest monthly cost.

#### Early Termination cover

This covers you and the employee for a wide range of lifestyle changes, such as resignation, maternity and paternity leave, loss of life and loss of driving licence on medical grounds.

#### Minimal admin for you

We understand that managing vehicles can be an administrative burden, so that's why you can relax knowing we are taking care of the process end-to-end. All you need to do is approve or reject any orders placed.

#### Cost Neutral

Savings achieved through the scheme can be offset against the costs involved, ensuring the scheme is cost neutral.

#### Flexibility

Whilst we will advise on industry best practice, we understand a "one-size-fits-all" approach doesn't always work; so that's why we engineered our SalAd product to be tailored for specific customer requirements. For example, some companies may want to restrict the vehicle choice to electric only for maximum savings whereas others may want to offer a wider choice including hybrids. With SalAd, we can offer all fuel types.





### Let's arrange a call!

Should you decide to partner with Fleet Operations, I will be your main point of contact and oversee the whole process including the first delivery and beyond.



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Find out more about the right ingredients to create your tailored Salary Sacrifice car scheme



