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Business AWARDS 2021

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A message from Marc Waddington



The Business Awards are one of the highlights of the year for the team at StokeonTrentLive. They're a time when we get to celebrate all the amazing entrepreneurs and firms - big and small - that contribute to making this such a great place to live and work. The last year may have been a time of incredible hardship and uncertainty for many, but it's also been a time of incredible success in the face of huge challenges. The way businesses have adapted to overcome the various obstacles placed in their way has been remarkable to see. And it's been particularly inspiring to see the way they have continued to support their communities despite the difficulties they have faced.

So we are thrilled that you can join us tonight in celebrating the achievements of those who have helped keep our local economy going in the face of such adversity. They have done us all proud.

Marc Waddington,
Editor
StokeonTrentLive

Catalyst for change



Staffordshire University's landmark Catalyst building will further expand our Connected University and will offer a variety of high-tech spaces for apprentices, students, staff and local employers – providing a regional hub for apprenticeships and digital skills for all.

Networking and business collaboration are key to the building's objective, with drop-ins from industry employers, as well as open plan social and focus zones that create a casual, yet professional atmosphere. Every day will offer the opportunity to make life-changing connections.

The Catalyst, on our Leek Road site, Stoke-on-Trent campus, is expected to be complete in Autumn 2021. Take advantage of the constant innovation at Staffordshire University.

WE ARE YOUR CATALYST FOR CHANGE.

Find out more about this exciting new development at www.staffs.ac.uk/catalyst



A message from Sally McGill



There is no doubt that the past 12 months have been an immensely challenging time for businesses.

Last week the Office for National Statistics said the UK economy showed some improvement in February 2021 after the large falls seen at the start of the year but remains around eight per cent below its pre-pandemic level.

While their latest data confirms a modest return to growth last month, businesses across all sectors will need further support to recover.

Whilst judging these awards, I have been impressed with all of the nominated businesses, who have not only worked hard to support their customers and staff through difficult times, but have also taken the time to share their stories through these awards.

At Staffordshire University we have many ways of helping businesses survive and thrive. We have a range of opportunities for business funding including our Government-funded Small Business Leadership Programme that is being delivered online by Staffordshire Business School. Aimed at individuals who are looking for new opportunities and skills, we are also currently offering a free 10-week Step Up to Higher Education course. At Staffordshire University, we are here to help local and regional businesses prepare for a bright and prosperous future.

Sally McGill

Chief Financial Officer and Deputy Chief Executive
Staffordshire University

Meet the Judges



Sally McGill

Chief Financial Officer and Deputy Chief Executive
Staffordshire University

Sally McGill, Chief Financial Officer and Deputy Chief Executive, joined the Executive Team of Staffordshire University in July 2019. She is responsible for the University's financial, commercial and environmental sustainability and also the newly formed Centre for Business, Innovation and Enterprise. Sally has worked in the Higher Education sector for over ten years, having held senior finance roles at both Durham University and the University of Manchester. Sally is a graduate of Durham University, where she studied modern languages, and holds a master's degree from Sheffield University in Information Technology Management.



Geoff Riley

Chief Executive
Staffordshire Business Innovation Centre

Geoff Riley is Chief Executive of Staffordshire & Black Country Business Innovation Centre (BIC) based in the Sutherland Institute, Longton. Geoff has a background in electrical and electronic engineering and has held senior positions in both SMEs and large public and private sector organisations. After a number of years managing and delivering engineering training at the Michelin Tyre Company, Geoff moved to the public sector and worked for a time as a lecturer in FE. From here he rose to become Head of a successful Commercial Development Department at Newcastle under Lyme College before moving to the Consortium of Staffordshire Colleges as External Funding Projects Director. After two years with the Staffordshire Consortium, Geoff moved to the Staffordshire and Black Country BIC as Chief Executive and has successfully developed the 'Local BIC' concept enabling incubators to be established at the point of need and a portfolio of support packages to help new high value, high growth and technology based businesses. Geoff has been extensively involved in European and National funding initiatives for the past 27 years. He has served on a number of key Staffordshire and West Midlands regeneration groups and acts as innovation and incubation advisor. Geoff acts as a quality auditor for the European Business Network throughout the EU.



Daran Harding

Director & Head of Business Development
Dains Accountants

Daran is Director & Head of Business Development at Dains Accountants. He has spent more than 30 years working in the banking sector across the Midlands and North West. For the last 25 years, he has worked in Corporate Relationship Banking and Business Development and he is acutely aware of the need for quality professional advisors and 'true' business relationships. Daran's approach is to build lasting relationships with SME and Corporate Businesses based on the long term aspirations of the business. By drawing on his expertise in banking, he also challenges current arrangements and sources new facilities including grant funding to facilitate future growth.



David Gage MBE DL

Deputy Lieutenant of Staffordshire and Pro Chancellor of Staffordshire University
representing Stoke-on-Trent and Staffordshire Enterprise Partnership

Former NatWest Bank Corporate Banking Director, Chair of Stafford Railway Building Society and member of Staffordshire University Board of Governors for 10 years, including 4 as Deputy Chair and 4 as Chair of the Board. Awarded an MBE in Her Majesty The Queen's 2016 Birthday Honours for services to business and higher education. Appointed Her Majesty's Deputy Lieutenant of Staffordshire in 2014.



Paul Williams

Lead BID Board Director for Priority 2: Place Marketing
Stoke-on-Trent City Centre BID

Throughout his career in further and higher education, spanning more than 25 years, Paul Williams has established public-private sector partnerships and networks with business and agencies linked to place marketing, enterprise development and culture-led regeneration. His consultancy and research interests focus on all aspects of destination management, as well as special interest tourism marketing. He has written extensively on the place-shaping role of Business Improvement Districts; night time economies; social shopping; and experiential retail destinations. More recently, he was instrumental in championing and shaping Stoke-on-Trent's bid to become UK City of Culture and he currently chairs the city's Cultural Destination Partnership.



Mark Inskip

Divisional Director and Senior Financial Planner
Brewin Dolphin

Mark has worked in the financial services industry for over 25 years. With his wealth of experience as a Financial Adviser, he advises a wide range of clients including business, trusts and private clients, specialising in investments, pensions, protection, tax efficient savings and inheritance tax. Mark joined Brewin Dolphin 11 years ago and is a Senior Financial Planner.



Fiona Hawkins

Managing Director
Plinkfizz

Managing director at Plinkfizz, Fiona has 25 years corporate client and agency experience of planning and delivering successful marketing campaigns. Increasing engagement and improving productivity of digital marketing activities for clients is Plinkfizz's speciality, by helping companies communicate effectively with audiences using critical-lateral thinking and a strategic approach. Awarded "Best Small Agency" in the Northern Marketing Awards and the only agency in Staffordshire to be listed in the Top 40 PR agencies by Prolific North, she is passionate about celebrating the success that her team achieves for their clients. Also living in the area, Fiona is an ambassador for the development of business across the region, advising high growth potential organisations. She is also passionate about enabling young people to reach their potential, which has lead her to launch a social enterprise, supporting the education sector nationally.

Presenter Emma Jesson

Frequently recognised for her sunny “Bye Bye” sign-off, Emma Jesson is a popular face of ITV Weather, one of the longest serving weather presenters and one of the friendliest personalities on TV!

She is honoured and absolutely delighted to be invited to host the StokeonTrent Live Business Awards 2021 and wishes all the fabulous finalists the very best of luck. In such unprecedented times, she says it's absolutely necessary to have something positive to anticipate, recognise and celebrate, and says: 'good luck everyone!'

Emma started out as a colourful, quirky regular on national breakfast television, and can currently be seen presenting the weather anywhere across the UK -- she is especially well-

known in the Midlands and all northern regions, as well as Wales and Southern Scotland, and opts into Good Morning Britain.

Emma produces and presents news features, and is particularly at home in her wellies presenting countryside programmes for the network. Currently she also contributes to ITV's

latest 'feelgood' national offering, “All Around Britain”, which is designed to help lift people's spirits during the pandemic.

Emma originally trained to be a vet, but side-stepped into TV in her year off. As she made the leap from vet to met, she found that working with exotic species gave her quite a good grounding for a career in television! She feels very lucky to be part of the ITV Weather team and for many years, swimming with

sealions, flying acrobatic planes, diving with sharks and abseiling off very tall buildings was just part of a day's work! It's all on the website: www.emmajesson.com

When Emma doesn't have her head in the clouds - and when there isn't a pandemic - she's regularly working across Europe, hosting blue chip corporate events or fronting client videos or online website content for globally recognised companies. And of course, during the Covid-19 pandemic, has been honing her skills in the virtual, hybrid and green-screen events department, the new norm.

As well as fronting video content for household names like Kellogg's, Sony and Coca Cola, you've probably heard her voice overs on TV across the country. She's enjoyed carving out a strong corporate niche for herself and many of her clients book her year-on-year to work for the - either virtually or socially distanced. Emma regularly hosts racedays, 'empowering ladies' gatherings and a number of community events, as well as various charitable events and light-hearted ladies' nights.

Away from the day job, she enjoys dinner and a musical, wildlife, scratching around in the garden or kitchen... a spot of reformer pilates - and when there's time - sleeping.

Follow Emma on Twitter: [@EmmaJessonTV](https://twitter.com/EmmaJessonTV)



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Acorn Training Ltd

Since 2008, Acorn Training Ltd has been delivering apprenticeships, skills training, employability support and youth and justice services to the community. It offers those wishing to develop professionally the same opportunities - no matter their background. The company has proven itself to be the third fastest growing training provider in the UK, working on behalf of Government departments, councils and many more.



Best of British Beer

Established in Newcastle-under-Lyme in 2011, Best of British Beer is a specialist retailer of beers and ciders created by small independent producers, and is the longest-running online craft beer retailer nationally. After hospitality businesses across the country were forced to close due to the lockdowns, online sales at Best of British quadrupled. The team of 13 worked hard to meet demand, diversifying its offering to include 'at-home' pubs while supporting and championing Stoke-on-Trent's independent beer producers.



TMT First

Founded in 2006, Chesterton-based TMT First is one of the UK's leading Authorised Samsung Repair Centres. During the Covid pandemic, when hospitalised patients were unable to see their loved ones, the TMT First team rallied, donating 150 tablets, chargers and power packs to keep families connected. At the same time, it has doubled its workforce and opened a Specialist Training Academy to pass its technical expertise to others.

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D.W.P & Sons Ltd

Founded in 1994 as an international road haulier, DWP & Sons now employs more than 40 dedicated staff which operates 30 mainly refrigerated trucks all over Europe and the UK. Belief in its staff saw a recent £2 million investment, and the company has plans to create a training facility to support current and future team members while also offering a gateway for new people coming into the transport industry.



Erwin Hymer Centre Travelworld

Specialising in the sale and service of premium brand motorhomes, this family-run company firmly believes that customer service and the skills of employees is at the forefront of its business model. To ensure this, 80% of its 68-strong workforce are currently undertaking some form of training, with its internal training programmes offering 30 subjects to study across a range of topics from money laundering to how to positively influence people.



Hanley Economic Building Society

The Hanley Economic Building Society is now in its 167th trading year, and aims to combine the roots and traditions of a well-respected local mutual with the verve and imagination of a 21st century customer-focused business. Training and development are encouraged, with mortgage-related qualifications on offer to help empower staff in their roles, alongside more personal skills such as mental health first aid and training to create wellbeing champions.



Proud Sponsors Of The StokeonTrentLive Business Awards 2021



We are looking forward to seeing great entries for the Innovation Award again this year.

Can the BIC help you with your next Innovation?

We are offering a £5,000 grant to help B2B companies pay for external specialists to help research, develop or launch to market an innovative new product or service.

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INFINITY IT Solutions

Infinity IT Solutions is a specialist in managed IT services, providing its clients with the support and maintenance needed to run efficient IT departments. Innovation is one of Infinity's key business drivers and it has had to be agile to deal with the challenges of the last year. It reviewed the way the business operated, and the software it was using, before embarking on a six-figure digital overhaul that would make the organisation collaborative and streamlined.



PalletOnline

Browns Distribution Services Ltd has been providing warehousing and haulage services since 1955. It's digital sub-division - PalletOnline - has been serving single use senders since 2008. In 2018 it began to make leaps in innovation, working to make booking pallet deliveries to anywhere in the UK as easy as pressing a button. PalletOnline led the way in tracking, and its ease of use, great customer service and great reputation has taken its turnover from £800,000 to in excess of £3m.



Radwell International Ltd

Radwell is a global supplier of industrial automation parts and repair services that, due to supporting food processors and manufacturers, was considered an essential business when the UK plunged into lockdown. Its customers' struggle to get good quality PPE was a concern, and so Radwell used its purchasing power to help. It began with the creation of door opening devices but the business has since diversified further, creating innovative PPE that are being used by businesses globally.



“Staffordshire University is delighted to be the headline sponsor of the StokeonTrentLive Business Awards 2021 as well as the category sponsor for Science and Technology.”

“Being a leading Civic and widening participation university, our institution recognises that we can make a vital contribution in helping local and regional businesses rebuild the economy by working in partnership to solve some of the most pressing social and economic challenges.

There is no doubt that 2020 was a tough year for businesses, but we mustn't lose sight of all the fantastic work that is being done by firms and entrepreneurs across Stoke-on-Trent, North Staffordshire and South Cheshire.

Staffordshire University stands ready to support businesses as they emerge from the pandemic. Last year we launched the Staffordshire Innovation Enterprise Zone to enable us to respond to the economic needs of our city and our wider region and the initial investment has funded new incubation space and a hatchery for start-up companies on our main Stoke-on-Trent campus.

We look forward to celebrating the success of the wealth-creators, the innovators and the hard workers who make our local economy tick.”



SALLY MCGILL

Staffordshire University's Chief Financial Officer and Deputy Chief Executive

Find out more about our Connected University at www.staffs.ac.uk



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MIDLANDS UNIVERSITY OF THE YEAR

Midlands Business Awards 2020

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Science and Technology



AEON Engineering Ltd

AEON is a multidisciplinary engineering design, technology development and test house. Delivering fully functioning products for applications in the research and design, scientific and aerospace sectors, it utilises a diverse range of technical experience to tackle complex problems. The 19/20 fiscal year saw a sales growth of 65%, and a firm commitment to growth has seen the establishment of the Centre for Engineering Research, expanding AEON's design and management services.



Haughton Design Ltd

Haughton Design works with companies around the world to provide product and medical device design services. Using the latest computer-aided design and simulation techniques, the highly experienced team of engineers create novel designs and technology for a range of clients. Close links with universities such as Keele help provide academic expertise on the solutions they develop. During lockdown, it received its largest single order to date.



TMT First

Mobile phone repair specialist TMT First's technology and systems were custom built from the ground up at its state-of-the-art Chesterton facility, allowing full integration with Samsung's Global Systems. Receiving more than 100,000 mobiles through its doors since the start of lockdown necessitated a doubling of the workforce over the last 12 months.

Key challenges we are helping businesses overcome:

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Growth Award

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Acorn Training Ltd

Market analysis has shown Acorn Training Ltd to be the third fastest-growing training provider in Britain. Despite the difficulties of the pandemic, Stoke-on-Trent-based Acorn Training is on track to turn over more than £2.6m this year, with a profit of £330,000 - a huge leap from the £506,418 planned loss in 2017. It has achieved this by diversifying the business, including expanding into the justice market, supporting ex-offenders back into work. New training centres are now planned for Hanley and Burton upon Trent.



Best of British Beer

Since it started trading in 2011, the Best of British Beer has been championing small independent beer and cider makers by selling their wares online. It has grown from selling directly to the customer to supplying beers and gifts to businesses such as Selfridges, Funky Pigeon and Not On The High Street. The boom in popularity of its 'The Staying Inn' home pub kits during the pandemic has contributed to it reaching more than half of 2019's turnover in just two months of 2021.



RKW Ltd

Established in 1989, RKW Ltd is one of Europe's leading manufacturers and distributors of small domestic appliance and houseware products. Over three decades it has seen a 74% growth in sales, year on year. Its flagship owned brand Tower grew by more than 100% in 2020, giving it a retail value of £132m. RKW now has offices in Hong Kong, Taiwan, India and mainland China, as well as Staffordshire, and it nurtures strong partnerships with 5,000 retailers around the globe.

Even business superheros need help sometimes

The LEP is here to support businesses through partnership working across Stoke-on-Trent and Staffordshire.

We help companies thrive, not just survive, by offering timely, straightforward and relevant advice, from business for business.

Our latest campaign has launched to support businesses to reopen strongly and safely as the national Covid-19 lockdown restrictions are lifted.

To take part in our short survey about what support you need as we come out of lockdown, [click here](#). The more we know, the more we can find tailored solutions to help.

**Stoke-on-Trent
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To find out more about the LEP, visit:

www.stokestaffslep.org.uk |  

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Cabbunk Ltd

Cabbunk is a patented product that allows the addition of two extra child beds to any campervan or motorhome. The company's 11 employees send 70% of all of its production abroad, and expects to reach a 69% growth in profit this year with more people opting for 'staycation' family breaks. Cabbunk has French and German distributors and plans to expand outside of the continent, adding three new distributors in the USA and one in Australasia. It anticipates a five to eight-fold growth when it introduces its forthcoming new leisure vehicle product.

HD HAUGHTON
DESIGN

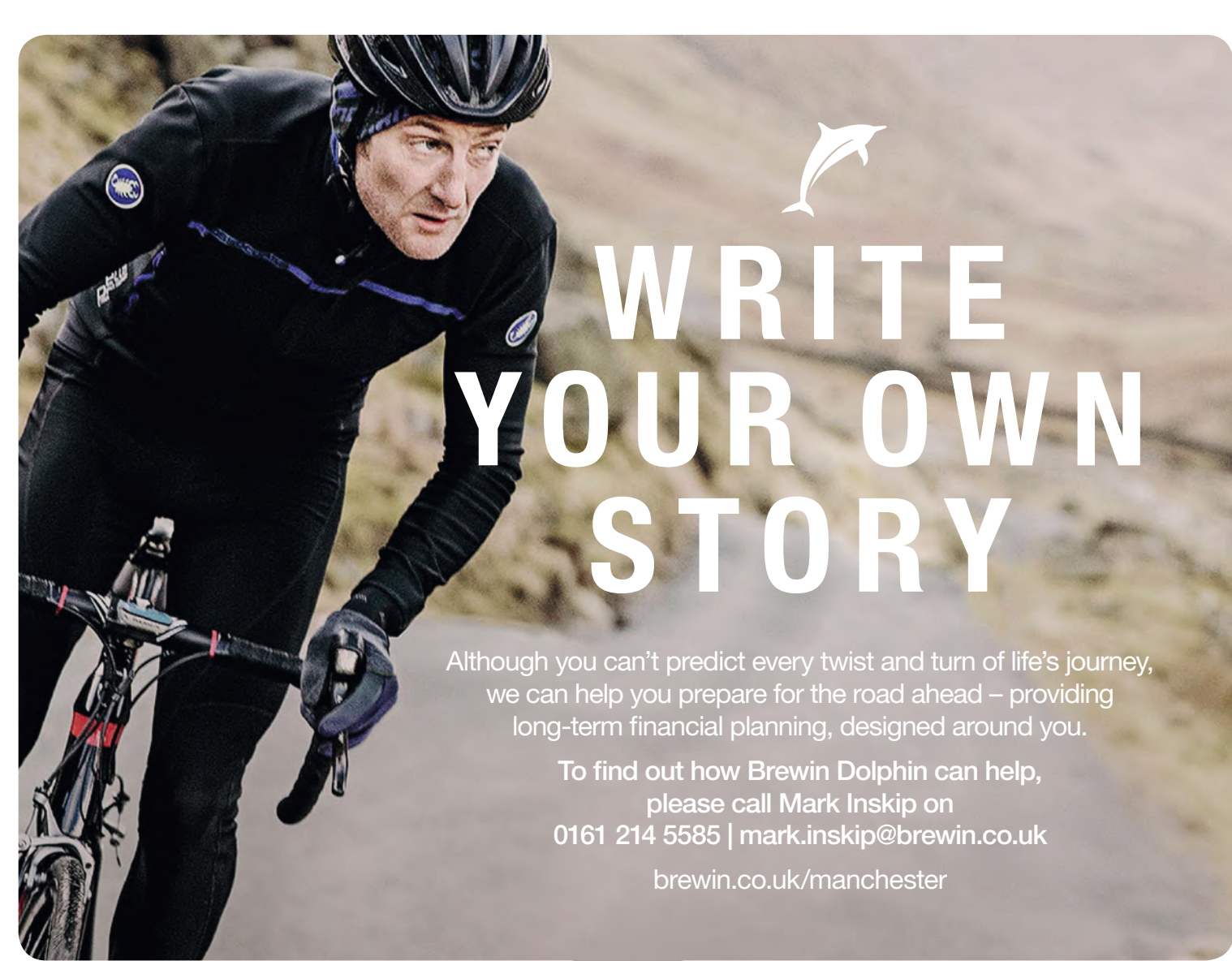
Haughton Design Ltd

Haughton Design's highly experienced team of designers and engineers offer product and medical device design services to a number of global companies. Three years of international growth saw Haughton work with clients in Dubai, Ireland and the Netherlands, before branching into the US in 2020. It now works with the US Government and military and plans to hit its target turnover of £2m by 2022.

RADWELL

Radwell International Ltd

Industrial parts supplier Radwell International has 25 bilingual sales team members in its 114-strong workforce. Together with external sales team members, they speak 12 languages, eliminating communication barriers as they serve more than 55,000 customers in 175 countries. Its £1m German branch helped to build strong relationships with customers in one of the largest industrial automation economies. Now plans are underway to open further branches in emerging markets across Europe.



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Entrepreneur of the Year



Eben Lovatt | Moneyshake.com

Former Madeley High School pupil Eben Lovatt founded car lease comparison site Moneyshake.com in 2019. The website matches those looking for a car with the best car lease deals and personal contract purchase offers on the market. Since its inception it has generated £8m in written vehicle contracts and has leased more than 1,000 vehicles after establishing successful commercial tie ups with big partners such as Moneysupermarket and Clearscore. In December 2020, Eben successfully secured £1m of new investment to help take the business forward.



Jason Harker | Planterra Business Centre

Jason Harker has grown the Planterra Business Centre exponentially in the last 10 years. Under his leadership and vision, the group of predominantly horticultural and arboricultural businesses have grown some 528 per cent - turning over more than £1m in 2020. Planterra now has 31 employees, and Jason's vision is to grow it to a £10m group of market leading companies. Over the next 12 months, he will be working towards a turnover of £1.9m - a 70 percent growth on the previous year.



Adam Whitehouse | TMT First

Adam Whitehouse founded TMT First in 2006 to develop software that would customise mobile devices for industry-leading brands and retailers. Since then, he has grown the business to 110 members of staff, creating his own training academy that gives local people the chance to start new careers as technical repair professionals. In the last 12 months, Adam's firm has doubled its workforce, increased turnover and doubled its profits. Turnover in 2019/20 was £9.8m and plans are to increase that to £19m this year.

WE ARE STAFFORDSHIRE

In 2020, Staffordshire business, education and public sector organisations came together to develop a new approach to promoting our great county, delving deep to understand what makes Staffordshire special, competitive and distinct from other places. It resulted in the creation of a story that organisations and individuals across the area can tell and be part of – and so our vibrant new placemaking approach, ‘**We Are Staffordshire**’, was established.

Nurturing and retaining young talent is crucial to Staffordshire’s continued success and we’re committed to supporting young people to stay and thrive in Staffordshire. **We are proud to sponsor this year’s Young Professional of the Year Award, shining a light on Stoke-on-Trent and Staffordshire’s rising stars – because together, We Are Staffordshire.**

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Staffordshire

Young Professional of the Year

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Staffordshire



Rosie Crowther | Radwell International Ltd

Radwell is an ISO-certified market leader in the repair and supply of machinery parts. Rosie joined Radwell International as a marketing assistant in June 2018 and was promoted the following year to European marketing assistant. She has the sole responsibility of Radwell’s social media accounts in seven countries which has led to massive increases in organic connections - and a 126 per cent increase in the company’s social media-driven web traffic in the past year.



Nicholas Langley | Langley Foxall Ltd

Stafford-based software development firm Langley Foxall benefits from Nicholas Langley’s leadership. Nick helped grow the business by 40% over the last year, despite the challenges of Covid-19. He’s known for always looking ahead, planning and innovating without overlooking his team. Since lockdowns began, the culture of support at Langley Foxall has strengthened. The entire team’s productivity levels have increased and they celebrate their successes together during Friday online drinks.



Emily Precious and Vanessa Fuller | Premier Tax Solutions Ltd

Premier Tax Solutions is a firm of chartered tax advisers. Accountants Emily Precious and Vanessa Fuller founded the business at just 26 years old to provide a refreshing alternative to what clients considered a stuffy and old-fashioned industry. Their business is now a Xero Gold partner, and new clients have found them via stellar word of mouth recommendations. These referrals show that clients value Premier Tax Solutions’ use of smart technology and the clear way they present crucial figures.

No individual has ever succeeded in winning this award.



Plinkfizz is pleased to sponsor the High Performing Team of the Year Award in the Midland's 2021 StokeonTrentLive Business Awards

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High Performing Team of the Year

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D.W.P & Sons Ltd

Twenty seven years after DWP was set up as a sole trader, the haulage company now employs 40 dedicated team members, operating 30 trucks that travel the UK and Europe carrying food produce of every kind. While Covid-19 shook the industry, D.W.Ps faith in its staff and their capabilities led them to invest more than £2m into the business. It has seen a turnover boost and profit growth of 35%, and it attributes its success to its team which is led by third generation haulage contractor Danny Poole.



Sempar Accountancy and Tax Ltd

Sempar Accountancy and Tax Ltd considers its clients, team members and the community its people, and its vision is to inspire and grow them to achieve the extraordinary. Since business began five years ago, the company has grown from a start-up professional service firm of two employees to a team of 17. It fosters a supportive culture for its staff, and together they've grown the business from a modest start of £80,000 of reoccurring fees in 2016 to a turnover of £670,000 for the year ending 2021.



Stoke Chiro Spinal Health Centre

Stoke Chiro Spinal Health Centre offers chiropractic care and osteopathy to the community, as well as massage therapy. While its on-site wellness studio has been closed due to Covid, the team has continued to run yoga and pilates classes virtually and took to Zoom to continue its regular weekly coaching so that staff continue to develop techniques and skills. In 2020, its wellbeing community had just over 300 members, but that has now reached more than 400 in 2021.

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Start-Up Business of the Year

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ICI Architecture Studio

An innovative, fast-moving architectural consultancy, the ICI Architecture Studio has welcomed more than 60 projects since it launched in November 2020. Identifying a gap in the market, the consultancy uses a 'freedom to be flexible' approach, allowing its clients to make changes at no extra cost. Growing demand from global clients across a number of different sectors has seen the team of one partner with five consultants to meet their requirements.



Moneyshake.com

Moneyshake's market-first price competition technology helps people find the best car leasing options for them, allowing premier car providers to compete for its customers' business. Since launching in 2019, it has generated £8m in written vehicle contracts while leasing more than 1,000 vehicles. In its first two years, the business has established successful commercial tie-ups with Money Supermarket, ClearScore and more.



Unknown Marketing

Unknown Marketing is an agency that specialises in social media marketing. Nineteen-year-old Joe Yates founded the company in March 2019 to help businesses improve their social reach, and it has gone from strength to strength. This year, Unknown turned over £120,000 and Joe employed four staff members and moved to a new premises. The hopeful start-up has its sights set on being Staffordshire's leading marketing agency.



The Clay Club

The Clay Club was created by porcelain ceramicist Jack Laverick last year when the Covid-19 pandemic forced him to shut his studio. The club gives people access to DIY pottery kits, so they can get creative in lockdown. The kits have been a smash hit, with Selfridges, Urban Outfitters and other retailers stocking the product. When restrictions lift, Jack plans to introduce even more people to pottery with workshops in his studio.



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Best of British Beer

Best of British Beer is the longest-running online craft beer retailer in Britain. In April 2020, sales increased ten-fold, leading to an overall annual turnover of four times more than the year before. The success was due in part to the innovation that the brand repeatedly demonstrated. Its database of 100,000 online drinkers are now awaiting Best of British Beer's next exciting move, whether it be a new brand to the Beer for a Year subscription service or a bricks and mortar tasting room.



Haughton Design Ltd

Haughton Design began as a mechanical design firm working predominantly in the aerospace industry on test rigs, to the very risk averse medical, healthcare and pharmaceutical industries. Now medical device development makes up 80% of Haughton Design's turnover. Using its design creativity and engineering excellence, it develops new products and medical devices for a number of global companies. The benefits of large scale deals in countries such as the US flow down to Haughton's local network.



Prosurv Consult Ltd

Multi-disciplinary construction consultancy Prosurv works with Top 250 FTSE developers, online retailers, national housebuilders and more across a broad range of sectors. Its team of 28 include two staff members who have been nurtured from trainees to the management board, demonstrating its dedication to development of its people. The team's reputation secures a repeat business rate that exceeds 90% - 30% more than the industry standard.



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Erwin Hymer Centre Travelworld

This family-run motorhome dealership has been specialising in the sale and service of premium brand motorhomes for more than 40 years. After moving to Stafford in 2019 it now boasts one of the largest motorhome showrooms in the UK. Despite travel restrictions, the business enjoyed a record-breaking month in July 2020, doubling sales of motorhomes compared to the year before. It remains on that trajectory of growth and is targeting an eight per cent increase in revenue over the next 12 months.



Radwell International Ltd

Radwell International Ltd is a market leading global supplier of industrial automation parts and repair services. A 58,000 sq ft facility in Newcastle-under-Lyme houses the sales team who serve more than 55,000 customers in 175 countries, alongside nine branches across North America and Europe. Since business began in 2011, Radwell's turnover and profit have grown considerably year on year. During the pandemic, the company designed and manufactured innovative PPE products which are now sold worldwide, accruing sales of over 100,000.



TMT First

Over the past year, TMT First has seen rapid growth, repairing more units than ever, doubling its workforce to 110 people and financially hitting its targets. Its current turnover is up 100 per cent on last year to £8.1m. Now it aims to turnover over £19m this year. It has won contracts with the NHS, police forces across England and Government departments, allowing it to create new jobs in operations, sales, customer services and in its warehouse.



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