



**HEAVY
LIFT
AWARDS
2019**

ANTWERP
October 15, 2019

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GUIDE TO ENTERING



**HEAVY
LIFT
AWARDS
2019**

October 15, 2019 | Hilton Old Town, Antwerp

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ABOUT THE AWARDS

As the leading publication reporting on the heavy lift, breakbulk and project cargo sector, Heavy Lift and Project Forwarding International (HLPFI) has established the Heavy Lift Awards to recognise and reward excellence in complex logistics, transport and engineering projects around the world.

HLPFI's Heavy Lift Awards will celebrate the many individuals and companies whose vision, innovation and commitment helps to shape this vibrant business.

With a gala dinner at a celebrity-hosted awards ceremony, followed by an after-show party and entertainment, the Heavy Lift Awards provides the perfect opportunity to reward the hard work of a team or to host clients.



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CATEGORIES

- Airfreight Solution of the Year
- Environment Award
- Equipment Innovation Award
- Excellence in Engineering
- Forwarder Network of the Year
- Lifetime Achievement Award
- Overland Transport Provider of the Year
- Port/Terminal Operator of the Year
- Project Logistics Provider of the Year
- Safety Award
- Shipping Line of the Year
- Training Award



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WHY ENTER THE HEAVY LIFT AWARDS?

INTERNATIONAL RECOGNITION

Get the recognition your company deserves for pushing the industry forward.

EXPOSURE AND PROFILE

Develop your company's profile in front of an audience of decision makers.

REPUTATION BUILDING

Align yourself with the Heavy Lift Awards and be seen as industry suppliers or employers of choice.

SHOWCASE YOUR ACHIEVEMENTS

Reward your team for their hard work, while celebrating the industry's achievements.

NETWORKING

Meet friends and forge new business relationships as the finalists are showcased at the awards evening.



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HOW TO ENTER

1. Register your details on **www.heavyliftawards.com**
2. Confirm your email by clicking the Activate link in the email from **noreply@evessio.com** (if you do not receive this email please contact Katy Matthews on +44 (0) 20 8912 2152).
3. Go to the “Enter the Awards” tab and select the award you are going to enter.
4. Fill out the online form, remembering to upload your 1,000 word entry and any supplementary documents or photos.
5. Press submit.

It's that easy! If you would like to amend your entry after submitting you can do by logging into your account and making the amendments before April 12, 2019.



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WRITING AN ENTRY

Entering the awards is a great opportunity to gain recognition in the industry, celebrate your achievements and the reward the hard work of your peers.

Make sure you read the criteria of your chosen category carefully before submitting an entry. If you have any specific criteria questions, please contact awards@heavyliftpfi.com

Entry tips:

- Be clear and concise
- Keep your summary brief but comprehensive
- Try to refer back to the criteria in your entry
- Supply as much evidence as possible to support your entry
- Make sure you have management approval to submit an entry for the awards
- Don't be afraid to ask questions if any part of the process is unclear



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FREQUENTLY ASKED QUESTIONS (FAQs)

Q. Can I enter more than one category?

A. Any product, service or company can be entered into as many categories as desired.

Q. Is it free to enter the Heavy Lift Awards?

A. Yes, there is no cost to enter the awards.

Q. When is the entry deadline?

A. April 12, 2019.

Q. Do I have to book my table and submit my entry at the same time?

A. No, you can submit your entry and book your table either separately or together.

Q. What is the date of the Heavy Lift Awards?

A. October 15, 2019.



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FAQs (continued)

Q. When will I find out if my company has been shortlisted?

A. HLPFI will contact all entrants (regardless of whether they have been shortlisted or not) by May 27, 2019.

Q. When will I find out if my company has won?

A. The winners will be announced at the inaugural Heavy Lift Awards on October 15, 2019 at the Hilton hotel in Antwerp, Belgium.

Q. I am a sponsor of the Awards, am I still able to enter?

A. Yes, of course you can still enter the Heavy Lift Awards, but you are unable to enter the category you are sponsoring.

Any other questions?

If you have any queries, please contact Annie Roberts: ar@heavyliftpfi.com or +44 (0) 208 289 2362



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CATEGORY: Airfreight Solution of the Year

This award will be presented to an airline, operator or forwarder that has executed an outstanding project cargo shipment by air in the last 12 months.

The judges will be looking for a complex project solution demonstrating:

- Timely delivery
- Safe and efficient loading procedures
- Customer satisfaction



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CATEGORY: Environment Award

This award will be presented to the company that has shown a considered approach to environmental concerns within its day-to-day operations and the long-term strategy of the organisation.

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The judges will be looking for evidence of:

- The operation of and investment in low-emission equipment and technology
- Compliance with – or keeping ahead of – the latest environmental regulations affecting the sector
- Planning for future changes in environmental policy
- The development of a thorough understanding of environmental concerns, and the training of staff in these challenges
- Putting environmental concerns at the forefront of activities



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CATEGORY: Excellence in Engineering

This award will be presented to the transport engineering team of a company that has taken part in a complex project in the past 12 months, which has demonstrated its ability to overcome unusual challenges using customised engineering solutions.

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The judges will be looking for evidence of:

- Contribution to improved safety standards across the project
- Commitment to cost-efficiency and minimised disruption for the client
- High-quality engineering solutions using innovative equipment
- Extensive planning and a proactive approach to the client's request



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CATEGORY: Forwarder Network of the Year

This award will be presented to the project freight forwarder network that has provided a superior offering to its members, and has demonstrated its ability to compete with large multinational forwarders on global project contracts.

The judges will be looking for evidence of:

- The introduction of value-added services for members
- A conscientious and thorough approach to vetting new members
- Successful annual meetings
- Examples of members benefitting from the network through improved business or joint projects

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CATEGORY: Innovation Award

This award will be presented to the company that has developed an innovative piece of equipment or technology designed to improve the lift or transport of heavy and oversize cargoes.

The judges will be looking for a product that demonstrates:

- Innovative thinking
- Clear enhancements in handling capabilities and durability
- Improvements in cost and time efficiencies for the customer
- A step forward in terms of technology
- High safety and/or environmental standards



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CATEGORY: Lifetime Achievement Award

This award will be presented to the individual that has made a long-lasting impact on the heavy lift, specialised transport and project forwarding industry.

The Lifetime Achievement Award will recognise an individual for a lifetime of innovation and leadership. The winner of this award is selected by our independent panel of judges, but nominations are welcome.

If you would like to recommend a candidate for this award, please contact awards@heavyliftpfi.com with a short explanation of why you think your nomination deserves to be considered for this category.

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CATEGORY: Overland Transport Provider of the Year

This award will be presented to an equipment-owning provider of overland transport services by road, rail or inland waterway that has demonstrated its commitment to the safe, efficient and innovative transport of heavy and oversize project cargoes.

The judges will be looking for an operator that has demonstrated:

- Use of thorough planning and surveying to minimise disruption
- Use of innovative equipment and techniques to overcome challenges during transport
- Dedication to communication with the industry about issues affecting the sector
- Understanding of regional permit and escort challenges
- Evidence of safe and on-time delivery
- Customer satisfaction

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CATEGORY: Port / Terminal Operator of the Year

This award will be presented to the port authority or terminal operator that has demonstrated its heavy lift cargo handling capabilities.

The judges will be looking for evidence of:

- Safe and efficient handling of oversize cargoes
- Investment in new equipment and facilities for the storing/handling of oversize cargoes
- Maintenance of existing facilities
- Minimised waiting times for customers
- Investment in technology to optimise loading procedures



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CATEGORY: Project Logistics Provider of the Year

This award will be presented to the logistics provider that has demonstrated technical capability across a wide range of projects and industries.

The judges will be looking for evidence of:

- Unique techniques and innovative approaches
- Thorough planning procedures
- Taking safety and environmental issues into consideration
- Use of new technology or IT systems
- A solid recruitment and training programme
- Working closely with clients to anticipate needs

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CATEGORY: Safety Award

This award will be presented to a company or team from the project cargo supply chain (including both equipment owners, operators and logistics providers) that has consistently upheld the highest safety standards.

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The judges will be looking for evidence that the company has:

- Complied with the latest safety regulations and accreditations in its field
- Demonstrated a superior safety record with regard to accidents and injuries at work
- Implemented staff training in the relevant safety standards
- Demonstrated an active commitment to improving safety standards across the heavy lift and specialised transport sector



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CATEGORY: Shipping Line of the Year

This award will be presented to the carrier that has demonstrated its ability to successfully and efficiently support the movement of heavy and oversize project cargoes around the world by sea, and adapt to changing market conditions.

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The judges will want to see evidence of one or more of:

- Proactive approach to safety and environmental regulations
- An optimised fleet capable of supporting a wide range of customers and markets
- The implementation of new technology or techniques to support the loading of complex cargoes
- Streamlined booking and documentation process
- Expanded coverage or increased capacity



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CATEGORY: Training Award

This award will be presented either to a company that has adopted an innovative and successful approach to training staff, or a company that has provided a comprehensive training programme for the heavy lift and project logistics sector.

The judges will be looking for:

- Evidence of a well-considered, consistent and successful training programme
- Unique training techniques, potentially utilising new technology or equipment
- The teaching of the most up-to-date standards in the company's sector
- Testimonials from those that have successfully completed the training programme
- Clear evidence of progression from those that have undertaken the programme

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“Over the past ten years, the global economic crisis, the soaring highs and crashing lows of the oil and gas sector, emerging industries and economies, compliance, technology – amongst many other factors – have played their part in moulding the heavy lift shipping and project logistics sector we see today. One thing has become strikingly apparent – the specialised transportation sector, in the face of adversity, has proven itself to be resilient, versatile and innovative. The time has come to honour those achievements.”

David Kershaw, Editor, HLPFI



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